

Business Communication midterms exam

QUESTION 1: THE MEETING

Scenario 1:

Two sales teams are having a sales strategy meeting to discuss current business sales and identify sales opportunities. They will discuss their sales in their subregions, how they will use their sales opportunities, and how they will manage their sales. They will discuss their sales and opportunities and how they will manage their sales. They will discuss their sales and opportunities and how they will manage their sales.

Question 1: Which of the following is the best way to present the sales data at the meeting?

Answer: A. Present the sales data in a table.

Question 2: Which of the following is the best way to present the sales data?

Scenario 2:

Two sales teams are having a meeting to discuss current business sales and identify sales opportunities. They will discuss their sales in their subregions, how they will use their sales opportunities, and how they will manage their sales. They will discuss their sales and opportunities and how they will manage their sales.

1. Which of the following is the best way to present the sales data at the meeting?
2. Which of the following is the best way to present the sales data?
3. Which of the following is the best way to present the sales data?
4. Which of the following is the best way to present the sales data?

Question 3: The Meeting

Scenario 3:

Two sales teams are having a meeting to discuss current business sales and identify sales opportunities. They will discuss their sales in their subregions, how they will use their sales opportunities, and how they will manage their sales. They will discuss their sales and opportunities and how they will manage their sales.

Question 4: Which of the following is the best way to present the sales data at the meeting?

Answer: A. Present the sales data in a table.

Business Communication Midterm Exam

G Psacharopoulos



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