

BUSINESS DEVELOPMENT MANAGER



TUGAS

- Mengembangkan strategi pasar
- Melakukan riset untuk menentukan pasar baru
- Mengatur jadwal rapat dengan klien.



SKILL

- Pengetahuan bisnis
- Mampu mengoperasikan komputer
- Manajemen proyek



GAJI

- Rp 95.199.996 - Rp 111.999.996 / tahun

Business Adalah

**Ucok Binanga Nasution, Daniel Adolf
Ohhyver, Erwin Erwin, Neneng Nurbaeti
Amien, Nida Nurlivi Fauziyah, Gia
Rizky, Ririn Nopia, Heri Erlangga, Sri
Yani Kusumastuti**

Business Adalah:

Buku Ajar E-Business Ucok Binanga Nasution, Daniel Adolf Ohyver, Erwin Erwin, Neneng Nurbaeti Amien, Nida Nurlivi Fauziyah, Gia Rizky, Ririn Nopia, Heri Erlangga, Sri Yani Kusumastuti, 2024-07-30 Buku Ajar E Business ini disusun sebagai buku panduan komprehensif yang menjelajahi kompleksitas dan mendalamnya tentang ilmu E Business Buku ini dapat digunakan oleh pendidik dalam melaksanakan kegiatan pembelajaran di bidang E Business dan diberbagai bidang Ilmu terkait lainnya Selain itu buku ini juga dapat digunakan sebagai panduan dan referensi mengajar mata kuliah E Business dan menyesuaikan dengan rencana pembelajaran semester tingkat perguruan tinggi masing masing Secara garis besar buku ajar ini pembahasannya mulai dari pemahaman mengenai kerangka e business digital economy teknologi digital untuk e business dan e commerce produk dan service dalam e business strategi e business e marketing dan fintech Selain itu materi mengenai customer relationship management peluang dan tantangan e business juga dibahas secara mendalam Buku ajar ini disusun secara sistematis ditulis dengan bahasa yang jelas dan mudah dipahami dan dapat digunakan dalam kegiatan pembelajaran

BUSINESS COMMUNICATION: KONSEP DAN APLIKASI DALAM KONTEKS INDIVIDU, KELOMPOK, DAN ORGANISASI Abigail K. Dwi, Adelya Chynthia, Akira A. Woo, Aldo Iskandar, Alifa Aziz, Amanda P. Rozyanti, Antonio A. Widjaja, Aquila Milenio, Ben I. Imai, Brandon Nathanael, Christine P. Tampubolon, Cindy Elvina, Clifford A. Hartono, Darren M. Wibowo, Dylan Hartanto, Energia Syahala, Erika Atriana, Farrel Santoso, Gemintang Adhityatama, Gilbert T. Homenta, Goofrentzen, Isai Reynaldi, Jecia Halim, Jesse J. Anggoman, John Winsley, Juan P. Awuy, Juanita, Justin, Kennardi, Karunabodhi, Krismartin Surya, Marselinus A. M. Prawira, Marsha Nabilah, Martha Imelda, Melia Budiman, Meta B. Mawar, Monalisa Prijana, Muhammad E. Syauqi, Muhammad Rio, Pieter Suryadi, rafael Jonathan Elias, Reynaldi Oceanta, Reza Maharani, Ryan K. Lee, Salma S. Leonita, Salsza, Stacya Sulauman, Surya Dinata, Thevin R. Tedjasukmana, Thio Novryadi, Timothy Trisha, Vesica S. Kinanti, 2020-12-13 Komunikasi yang efektif adalah suatu keterampilan atau seni yang dapat sangat mengesankan seseorang dan dapat membuat seseorang berharga Itu adalah kemampuan yang membantu setiap orang di setiap bidang kehidupan seperti dalam pendidikan kehidupan profesional dan juga dalam mempersiapkan hubungan Dalam keterampilan komunikasi kehidupan saat ini memainkan peran penting di dunia modern ini Keterampilan komunikasi memengaruhi kehidupan cepat saat ini secara efektif karena setiap orang ingin melakukan lebih banyak dengan lebih sedikit dan demi skenario ini komunikasi adalah kuncinya Ini mengajarkan seseorang untuk menggunakan kata kata yang efektif modulasi nada dan juga bahasa tubuh Dengan menggunakan alat komunikasi yang tepat seseorang dapat menghemat waktu mereka yang berharga dan dapat memotivasi orang lain menuju pencapaian Keterampilan komunikasi adalah kemampuan untuk mengetahui perilaku kepribadian orang lain dan juga cara menangani orang lain di tempat kerja Keterampilan komunikasi adalah keterampilan paling penting yang ditemukan karyawan Ini memainkan peran penting bagi karyawan karena mereka bisa sukses dengan ide dan informasi baru Untuk setiap bidang komunikasi adalah satu cara untuk

mengungkapkan ide perasaan dan saran karena menurut keahliannya tidak ada yang bisa menunjukkan kinerja yang baik di bidangnya tanpa komunikasi

Pengantar E-Business Hernika, Tri Mulyani, Tri Susilowati, Sucipto, 2023-03-17 E business adalah salah satu jenis kegiatan usaha yang dilakukan dengan menggunakan sistem informasi yang terkomputerisasi Menurut Steven Alter pengertian e business adalah pelaksanaan dan pengelolaan bisnis mulai dari pemasokan bahan baku perancangan produk penjualan pemenuhan pesanan manufaktur serta juga penyediaan service lainnya menggunakan teknologi komunikasi serta sistem yang sudah terkomputerisasi Dalam bukunya yang berjudul Cases in Electronic Commerce Sid L Huff menjelaskan bahwa pengertian e business adalah penggunaan teknologi informasi dan komunikasi dalam menjalankan aktivitas bisnis mulai dari proses produksi antarperusahaan hingga distribusi pada para konsumennya Laudon mengatakan dalam bukunya yang berjudul E commerce Business Technology Society bahwa pengertian e business adalah pemanfaatan internet dan teknologi digital untuk saling berkomunikasi serta berkoordinasi dengan pihak manajemen di perusahaan

Buku Ajar E-Business & E-Commerce Elisabet Yunaeti Anggraeni, Miswan Gumanti, Ahmad Khumaidi, Adi Prasetya Nanda, Sariyah Astuti, Dwi Puastuti, Sucipto Muhammad Junaidi Eka Ridhawati, Novita Andriyani, Eka Ridhawati, TriSusilowati, Rina Wati, Perkembangan internet di Indonesia yang maju pesat saat ini merupakan salah satu faktor pendorong berkembangnya e commerce Kemudahan transaksi dan jaringan global yang menghubungkan jaringan komputer diseluruh dunia memungkinkan terjalinnya komunikasi dan interaksi antar satu perusahaan dengan konsumen Dengan banyaknya perusahaan e commerce yang beroperasi maka semakin banyak pula tenaga kerja yang mereka butuhkan sehingga membuka lapangan kerja baru bagi masyarakat luas Buku ini merupakan buku yang diperuntukkan bagi para akademisi maupun praktisi di Perguruan Tinggi untuk membantu dalam pemahaman yang lebih baik mengenai E Business dan E Commerce Buku ini dilengkapi dengan capaian pembelajaran dan tujuan pembelajaran dan evaluasi sebagai parameter pemahaman pada setiap Bab Pembahasan buku ini diuraikan secara holistik yang mencakup ruang lingkup e business dan e commerce Business to Consumer infrastruktur e business analisis dan desain e business strategi bisnis digital supply chain management enterprise resource planning pemasaran digital keamanan pembayaran e commerce implementasi sistem e business sampai dengan evaluasi dan optimasi layanan digital Buku ini dapat dijadikan referensi dalam pengembangan model e business dan e commerce di Indonesia Besarnya potensi di Indonesia dalam pengembangan bisnis e commerce menjadi faktor utama pentingnya untuk memahami e business dan e commerce Dengan demikian dapat dikembangkan model bisnis yang paling cocok dan yang akan berkembang pesat di Indonesia dengan menyesuaikan karakter dan budaya bangsa Indonesia

E-BUSINESS Mudjahidin, Andre Parvian A., Kiki Khusna H., 2025-07-15 Selamat datang di buku E Business Bisnis Digital Konsep Teknologi Strategi Implementasi Analisis Ekonomi Buku ini disusun untuk memberikan wawasan komprehensif mengenai E Business yang semakin berkembang di era digital ini Seiring dengan kemajuan teknologi khususnya di bidang Kecerdasan Buatan Blockchain Internet of Things Teknologi 5G Augmented Reality

Virtual Reality Big Data dan Cloud Computing maka dunia bisnis mengalami transformasi besar yang menuntut adaptasi dan inovasi. Setiap bab dalam buku ini dirancang untuk memberikan pemahaman yang menyeluruh mulai dari konsep dasar transformasi bisnis dalam era digital hingga analisis ekonomi teknik pada E Business. Pembaca akan diajak untuk memahami berbagai model bisnis digital seperti B2C B2B C2C M Commerce dan Social Commerce yang terus berkembang. Tidak hanya teori, buku ini juga menyajikan studi kasus nyata dari perusahaan-perusahaan nasional dan internasional yang telah sukses menerapkan teknologi digital dalam bisnis mereka.

Green Business: Strategi Membangun Kewirausahaan Berdaya Saing dan Berkelanjutan Mohamad Nur Utomo, Maria Rio Rita, Sulistya Rini Pratiwi, Intan Puspitasari, 2022-04-26. Green business merupakan kegiatan sukarela perusahaan yang bertujuan untuk mencapai kinerja lingkungan yang lebih baik dan secara bersamaan berdampak pada kinerja perusahaan yang lebih kompetitif. Green business sebagai sebuah konsep yang tidak hanya berorientasi pada profit saja tetapi sebagai langkah-langkah untuk memberikan perlindungan pada lingkungan udara, air, tanah, ekosistem. Motivasi perusahaan menerapkan green business didorong oleh berbagai faktor, ada yang melaksanakannya secara sukarela namun ada juga yang melaksanakan karena tuntutan regulasi dan tekanan dari stakeholder agar beroperasi lebih ramah lingkungan. Terlepas dari itu, pelaku bisnis yang menjalankan secara benar menyadari bahwa green business menjadi salah satu strategi menuju keunggulan kompetitif. Konsep green business berlaku pada entitas bisnis apapun baik perusahaan besar, kecil, dan menengah. Mengembangkan green business membutuhkan inovasi untuk meningkatkan produksi dengan mengurangi polusi pada proses input dan output dan pencemaran lingkungan. Keuntungan green business secara ideal tidak hanya melindungi lingkungan bagi kehidupan manusia, namun lebih dari itu menjadi tantangan bahwa dengan mengimplementasikan green business akan mengantarkan pada tujuan utama yaitu keberlanjutan ekonomi dan kesejahteraan masyarakat secara luas.

The Greatest FBI on Earth, BISNIS DIGITAL E-COMMERCE DAN E-BUSINESS Jogiyo Hartono, MBA, Ph.D., Prof., 2024-10-07. Buku ini membahas secara komprehensif tentang bisnis digital dalam kerangka ekonomi digital, terdiri dari sepuluh bab. Bab satu menjelaskan ekonomi digital Indonesia mencakup potensinya dan peta jalan e-commerce di Indonesia. Bab dua mengeksplorasi bisnis digital di tingkat perusahaan, membahas perbedaan dan hubungan antara e-commerce dan e-business serta isu-isu etika, privasi, dan keamanan. Bab tiga mengulas berbagai model bisnis digital yang dikelompokkan berdasarkan cara mendapatkan pendapatan, tipe organisasi, pelaku, kontrol, dan kegiatan. Bab empat fokus pada model bisnis B2B, menjelaskan konsep manfaat, kekurangan, dan contoh sukses seperti Amazon dan Alibaba. Bab lima hingga sembilan mengupas model B2C mulai dari e-tailing, bab lima mobile commerce, bab enam social commerce, bab tujuh e-commerce cerdas berbasis AI, bab delapan hingga machine to machine commerce, bab sembilan. Bab terakhir, bab sepuluh, membahas pentingnya metrik dan KPI dalam mengukur kinerja e-commerce untuk perbaikan berkelanjutan. Buku ini menyoroti pentingnya mempelajari bisnis digital untuk peluang karir, inovasi, dan peningkatan kinerja di masa depan.

Business Management Diandra, 2009-01-09. This subject introduces the

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