# SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	•	\$ <b>44</b>
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



# **Auto Flat Rate Labor Guide Reference**

United States. Congress. Senate.
Committee on the Judiciary.
Subcommittee on Antitrust and
Monopoly

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Motor Maintenance Data Book and Flat-rate Manual B. M. Ikert. 1929 Automotive Repair Industry: October 6, 8, 9, 14 and 16, 1969 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Repair Industry: December 3, 4, Ceiling Price Regulation United States. Office of Price Stabilization, 1951 and 5, 1968 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Repair Industry United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust Service Advising and Management Gary LaRosa, 2019-01-17 In Service Advising and Management and Monopoly, 1970 students gain the communication customer service and automotive knowledge they need to balance competing demands from customers technicians and shop management to become successful service advisors Catalog of Copyright Entries. **Third Series** Library of Congress. Copyright Office,1977 Cost Accounting System for Ground Modes of Common Transportation Carriers: Railroad manual ,1966 Auto Fuel Systems James E. Duffy, Howard Bud Smith, 1987 **Automotive Replacements** ,1928

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In a digitally-driven world wherever screens reign great and quick conversation drowns out the subtleties of language, the profound secrets and psychological nuances concealed within phrases often go unheard. Yet, situated within the pages of **Auto Flat Rate Labor Guide Reference** a interesting fictional value pulsating with organic feelings, lies an exceptional journey waiting to be undertaken. Published by an experienced wordsmith, this enchanting opus invites viewers on an introspective trip, delicately unraveling the veiled truths and profound affect resonating within ab muscles material of every word. Within the emotional depths of this touching evaluation, we will embark upon a heartfelt exploration of the book is primary subjects, dissect their interesting publishing design, and succumb to the strong resonance it evokes heavy within the recesses of readers hearts.

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