

BASE OF THE PYRAMID 3.0

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Base Of The Pyramid 30 Sustainable Development Through Innovation And Entrepreneurship

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Arnold, Stefan Gold, Ximena Rueda**



Base Of The Pyramid 3.0 Sustainable Development Through Innovation And Entrepreneurship:

Base of the Pyramid 3.0 Fernando Casado Caneque, Stuart L. Hart, 2017-09-08 For well over 4 billion people approximately 60% of all humanity annual income is less than 1 500 The term Base of the Pyramid was first coined by Stuart L Hart and C K Prahalad in 2002 and has become synonymous with both the method by which we can more effectively address poverty and the opportunity that exists in a multi trillion dollar market A whole new lexicon has emerged to describe this phenomenon including new buzzwords and catch phrases like inclusive business opportunities for the majority sustainable livelihoods pro poor business and social business and thousands of new businesses institutions and investment funds have been set up In this ground breaking new book Stuart L Hart and Fernando Casado Caneque have worked with members of the BoP Global Network to shake the tree look objectively at what has happened since 2002 highlight why earlier applications of BoP haven't worked and propose new objectives and ways of working to formulate more sustainable solutions The book challenges the reader and organizations to think about the mindset and purpose across whole organizations open innovation rather than simply co creation and a complete review of the innovation ecosystem Through this book practitioners will gain a clearer insight into which business models can work within different communities to ensure a sustainable transition to improved local economies Equally the book is a must read for researchers and students in the fields of entrepreneurship innovation sustainable development and environmental management

Base of the Pyramid Markets in Africa Judy N. Muthuri, Marlen Gabriele Arnold, Stefan Gold, Ximena Rueda, 2020-07-27 This book focuses on the Base of the Pyramid BOP in Africa and examines the role of the private sector in the fight against poverty The BOP concept which is a market based approach to poverty eradication presents a great avenue for businesses to develop opportunities and new business models that enable and empower those in the BOP population in Africa to raise their socio economic welfare and well being The BOP market and the business interest in the BOP in Africa is rising This book furthers our understanding of the characteristics of BOP markets in Africa and the challenges and opportunities to address poverty and development in a sustainable manner The book covers various themes of BOP markets and their embeddedness in social cultural settings in Africa The different chapters employ a variety of theoretical and methodological approaches to advance research and practice of BOP in Africa The book chapters reflect multiple diversities that characterise sub Saharan Africa based on studies in 13 country contexts and from five industry sectors This book is recommended reading for managers and policy makers as well as students and academics interested in Base of the Pyramid markets

The Oxford Handbook of Management in Emerging Markets Robert E. Grosse, Klaus Meyer, 2019 The Oxford Handbook of Management in Emerging Markets identifies key elements of the business systems and competition in emerging markets around the world and looks at competitive strategies of local and multinational companies going into and coming out of these countries This book should serve both researchers and managers interested in knowing more about managing firms in emerging markets in general and

in specific countries in particular The essays highlight the tension between local and global knowledge as well as explore the role of local and international firms operating in emerging markets within global value chains or production networks

Business, Entrepreneurship and Innovation Toward Poverty Reduction Steven Si, David Ahlstrom, Wei Jiang, John Cullen, 2021-07-26 Ways in which poverty can be reduced in both countries and regions through business entrepreneurship and government has been a hot issue for researchers and policymakers in recent years Governments can play an important role in helping the poor people by non profit organizations and others that help to seed business among the poor Businesses increasingly also see the large number of people in severe poverty not only as an issue for social concern but also as a potentially large untapped market of consumers for goods and services Some scholars have called for poverty reduction through entrepreneurship owing to the fact that it can be an efficient path to also change the poor s attitudes and behaviours from a passive mode to a more active mode towards poverty reduction economically and socially In addition the sharing economy brings opportunities where everyone is a micro entrepreneur There is a recognition that these types of entrepreneurship above could offer the greatest single potential means to move individuals out of poverty in the nations and regions in the next 5 10 years This book provides new and valuable analyses of poverty and business entrepreneurship and innovation in current nations and regions including developing and developed countries As business entrepreneurship and innovation can help to generate greater business activity in settings of severe poverty they will help to solve poverty as individuals in severe poverty are able to both generate greater incomes and accumulate greater assets as they participate with large firms in those activities The chapters in this book were originally published as a special issue of the Entrepreneurship Regional Development *Consumer Innovation at the Base of the Pyramid* Sarah Praceus, 2014-04-09 Approximately one third of the world s population lives in poverty at the global Base of the economic Pyramid BoP Sarah Friderieke Praceus quantitatively investigates patterns and characteristics of a large sample of innovations developed by people living at the BoP in India Differences and commonalities versus consumer innovations from the developed world are assessed and effects of innovation relevant resources and contextual factors on the innovative outcomes are examined The findings indicate that poor consumer innovators and their wealthier counterparts share similar stable demographic predispositions and preferences while the phenomenon adapts to the specific resource scarce context and different living conditions at the BoP Finally user innovation research from developed markets appears not to be entirely transferable to subsistence markets Entrepreneurship at the Bottom of the Pyramid Carol Dalglish, Marcello Tonelli, 2016-08-12 2017 Nautilus Book Awards Silver Award Winner 2018 Great Northwest Book Festival Winner 2018 Hollywood Book Festival Winner Entrepreneurship at the Bottom of the Pyramid seeks to demonstrate to students the range of entrepreneurial activities that can be implemented in developing countries to alleviate poverty The book blends theory visual examples and practical learning activities to help students apply their knowledge and encourage thinking outside the box It begins by

introducing the reader to two fundamental concepts poverty and the bottom of the pyramid so they have a solid grasp of the context in which the entrepreneurial activities are implemented Next the authors discuss the entrepreneurial process highlighting the most relevant elements risk survival and growth entrepreneurial actors the informal sector and micro credit Finally the book describes models to encourage entrepreneurial activities in developing countries Weaving a primary case study throughout so the reader can apply new knowledge incrementally while moving through the chapters Dalglish and Tonelli also include several shorter case studies presenting different problems and implemented solutions in several geographical areas Students with an interest in entrepreneurship poverty alleviation and development studies will find this an important read

Design for Tomorrow—Volume 3 Amaresh Chakrabarti,Ravi Poovaiah,Prasad Bokil,Vivek Kant,2021-05-05 This book showcases cutting edge research papers from the 8th International Conference on Research into Design ICoRD 2021 written by eminent researchers from across the world on design processes technologies methods and tools and their impact on innovation for supporting design for a connected world The theme of ICoRD 21 has been Design for Tomorrow The world as we know it in our times is increasingly becoming connected In this interconnected world design has to address new challenges of merging the cyber and the physical the smart and the mundane the technology and the human As a result there is an increasing need for strategizing and thinking about design for a better tomorrow The theme for ICoRD 21 serves as a provocation for the design community to think about rapid changes in the near future to usher in a better tomorrow The papers in this book explore these themes and their key focus is design for tomorrow how are products and their development be addressed for the immediate pressing needs within a connected world The book will be of interest to researchers professionals and entrepreneurs working in the areas on industrial design manufacturing consumer goods and industrial management who are interested in the new and emerging methods and tools for design of new products systems and services

Principles of Sustainable Business Rob van Tulder,Eveline van Mil,2022-11-04 The basic function of companies is to add value to society Profits are a means to an end not an end in itself The ability of companies to innovate scale and invest provides them with a powerful base for positive change But companies are also criticized for not contributing sufficiently to society s grand challenges An increasingly VUCA Volatile Uncertain Complex and Ambiguous world creates serious governance gaps that not only require new ways of regulation but also new ways of doing business Can companies effectively contribute to sustainable development and confront society s systemic challenges Arguably the most important frame to drive this ambition was introduced and unanimously adopted in 2015 the Sustainable Development Goals SDGs The SDG agenda not only defines a holistic set of global goals and targets but also foundational principles to guide meaningful action to their achievement by 2030 Multinational companies have signed up to the SDGs as the world s long term business plan Realizing the SDGs provides a yearly 12 trillion investment and growth opportunity while creating hundreds of millions of jobs in the process But progress is too slow witnessing society s inability to deal with pressing human

ecological economic and health crises whilst the vast potential for societal value creation remains underutilized This book provides a timely account of the systemic strategic and operational challenges that need to be addressed to enhance the effectiveness of corporate involvement in society by using the SDGs as the leading principles based framework for actionable powerful and transformative change Principles of Sustainable Business is written for graduate and postgraduate executive students policymakers and business professionals who want to understand the complex challenges of global sustainability It shows how companies can design and implement SDG relevant strategies at three levels the macro level to assess whether the SDGs present wicked problems or opportunities the micro level to develop and operationalize innovative business models design new business cases and navigate organizational transition trajectories and the meso level to develop fit for purpose cross sector partnering strategies Principles of Sustainable Business presents innovative tools embedded in a coherent sequence of analytical frameworks that can be applied in courses for students be put into practice by business professionals and used by action researchers to help companies contribute to the Decade of Action

The Business Student's Guide to Sustainable Management Petra Molthan-Hill, 2017-11-09 The Business Student's Guide to Sustainable Management has become a core textbook for business undergraduates With a full introduction to sustainable management the textbook covers all subject areas relevant to business students This second edition features fully updated chapters on how to integrate the Sustainable Development Goals into accounting marketing HR and other subjects in management and business studies Furthermore this second edition offers brand new chapters on how to teach the Principles for Responsible Management Education PRME in any business discipline how to explore new business models designed to support sustainable development and how to crowdsource for sustainable solutions The book contains over 40 ready made seminars short workshops which enable teachers and students to integrate the Sustainable Development Goals SDGs into every discipline in business including economics operations marketing HR and financial reporting Each chapter follows the same easy to use format The Business Student's Guide to Sustainable Management provides a true treasure chest of materials to support staff wanting to integrate sustainability into their teaching and provides support to effectively embed sustainability in the curriculum The chapters also offer a starting point in developing teaching units for Masters and MBA students The material is not just useful to people in business schools but to those involved in wider scale curriculum change and those looking to make links between different disciplines for example how to teach system thinking corporate peace making and the crowdsourcing of sustainable solutions Online Teaching Notes to accompany each chapter are available on request with the purchase of the book

Scaling Strategies for Social Entrepreneurs Urs Jäger, Felipe Symmes, Guillermo Cardoza, 2019-11-02 Social entrepreneurs often experience difficulties when attempting to scale The reason for this is that scaling isn't just about an entrepreneur's willingness to grow but also and perhaps even more importantly his or her capacity to develop a scaling strategy that reflects an understanding of the various components that must be adjusted to accomplish

scaling goals Once entrepreneurs decided to scale the impact of their enterprise they must develop new capabilities in order to access new resources and skills This book will help social entrepreneurs create effective scaling strategies by providing a detailed three phased market approach to scaling Cases based on social entrepreneurs who have successfully worked in low income markets in Latin America then illustrate three main strategies for scaling impact co creating in low income contexts collective impact and replicating business models The market approach to scaling described in this book is based on the theory of negotiating impact for resources as introduced in this book and a corresponding study of more than 100 entrepreneurs in the Latin American region By offering a conceptual three phased approach as a guide for reflecting on practical case studies this book appeals to business academics leaders of incubators and those working with social entrepreneurs as well as current and aspiring social entrepreneurs themselves seeking to improve their management practices in order to scale their impact

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