

Auto-Buying Guide

DRIVE YOUR FUTURE

FORWARD



► Tips to Guide You on the Road to Purchasing Your First Vehicle

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Auto Buying Guide

Warren Brown



Auto Buying Guide:

The Only Car Buying Guide You'll Ever Need Warren Brown, 1995 Describes and evaluates new cars trucks minivans and sport utility vehicles *New Car Buying Guide* Consumer Reports (Firm), 2007-06-12 Presents the Consumer Reports 2007 2008 new car buying guide that includes comparison charts ratings and reviews and leasing information [How to Buy a Used Car](#) Ezekiel Fierce Zeke, 2020-09-14 DO NOT BUY A USED VEHICLE UNTIL YOU HAVE READ THIS VERY SHORT AND SIMPLE BOOK THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME INTRODUCTION OVERVIEW AND WHAT YOU WILL LEARN IN THIS BOOK GET THE BEST PRICE AND OR THE BEST PAYMENT TERMS AND OR THE BEST INTEREST RATES AND OR THE BEST CONTRACT TERMS AND OR A GREAT WARRANTY AND OR INSURE YOU GET A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME IN THIS BOOK ARE SOME SIMPLE AND QUICK MUST KNOW CONCEPTS FOR A CAR BUYER TO UNDERSTAND TO BE ABLE TO PURCHASE A VEHICLE FROM A DEALER AND OR A PRIVATE PARTY SELLER TO GET THE BEST PRICE AND OR TO GET THE BEST PAYMENT TERMS AND OR TO GET THE BEST INTEREST RATES AND OR TO GET THE BEST CONTRACT TERMS AND OR TO GET A GREAT WARRANTY AND OR TO INSURE A QUALITY VEHICLE THAT WILL SERVE YOU WELL FOR A LONG TIME This very short book will give you the ABSOLUTE confidence from the beginning to the end of the car buying process of how to go out and purchase a vehicle and save thousands of dollars and receive a quality vehicle that will serve you well for a long time This book is ABSOLUTELY the way to minimize the price you pay for a vehicle and or how to get the best payment terms and an ABSOLUTE way to minimize the interest rate and an ABSOLUTE way to get closer to the terms you want and an ABSOLUTE way to get a great warranty and an ABSOLUTE way to insure a quality vehicle in any car buying deal If you do not know these concepts and car buying tips you will CERTAINLY pay more for the price of the vehicle and or payments will be higher and or the interest rate on the vehicle will be higher and or the other terms will CERTAINLY work against you and or you will not get a warranty and or you could possibly buy a PROBLEM VEHICLE FURTHER this book is short and straight to the point This book is also very simple to follow and all the concepts are disclosed in a way that is manageable so you can master them easily and quickly and commit them to your memory or strategy and go into the car buying process with extreme CONFIDENCE and get a great deal By now we all are aware that Dealers Dealerships Sales People and Sellers of vehicle s make more when they sale the vehicle at a higher price There is no secret that the seller s whole motivation is to sell you the vehicle at the highest price possible and or at the highest interest rates possible and or on the seller s terms It is a very common practice in dealerships that the higher the sales person sales the vehicle for the higher the sales person s commission The higher the interest rate the higher the sales person s commission The more the sales person can convince you to sign the contract closer to his terms the higher the sales person s commission Therefore it should not be a surprise to you that you need to gain the most knowledge you can to offset the sales person s strategies and tactics

and save yourself some money Money that you can use for other things This is just common sense The concepts and the explanations of these concepts will CERTAINLY put you at a better advantage and keep the Sales Person from eating you alive These concepts are a MUST KNOW This book entails a very concise and short but thorough straight to the point step by step guide on how to successfully get a good deal on a vehicle Directly below are 12 SIMPLE and QUICK MUST KNOW concepts to understand to be able to get the best PRICE deal and or payment terms and or the best interest rates and or the best contract terms and or to insure you receive a quality used vehicle AGAIN THESE STRATEGIES AND TACTICS ARE EASY TO REMEMBER AND CAN BE USED FOR A LIFETIME Please read the concepts below Then continue reading and the following pages will explain and expound on each concept and what each means in detail so you understand each 1

TRUSTING THE SELLER IS A BIG KEY IF AT ALL POSSIBLE MAKE SURE *The Complete Internet Car Buying Guide* Sarah Lee Marks,2002-11 This book is a how to guide for car buying using the internet *Complete Guide to Used Cars* 1997 Consumer Guide,Consumer Guide Editors,1997-04-25 Few car books cover the used car market yet more and more consumers are purchasing used cars over new ones This handy guide will aid in making an educated decision to separate the winners from the losers It includes profiles of over 200 car models and provides reliable tips on choosing the right car as well as anticipating potential problems **Smart Buyer's Guide to Buying Or Leasing a Car** Rik Paul,David Champion,2005 A step by step guide to getting the right car at the best price explores a wide range of available financing options discussing the buy versus lease alternative the ins and outs of vehicle pricing and the negotiation process and dealership experience

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factor in financing mistakes undervalued trade ins and inflated sticker prices Because most people only buy a car every few years it is difficult for them to gain the experience needed to avoid all of the traps that are out there They have countless questions to which they must know the answers before they go Questions such as should you reveal your monthly payment amount Leasing it sounds good but is it really a good deal Should I trade or sell it myself Will it help to buy from a friend in the business A new independent car buying guide entitled The Car Buying Guide How to Buy a Car Without Getting SCREWED OVER has just been released to help consumers navigate the complex process of buying a car Author Greg Mason has put together an extensive collection of tips on buying a car and resources to educate car buyers about the numerous profit streams car dealers use to exploit their customers Each chapter of The Car Buying Guide covers a different angle of the buying process Mason not only educates his readers on the ways banks and car dealerships profit from selling cars but he also provides the best ways to avoid paying too much on financing dealer fees and of course the price of the car itself The Car Buying Guide is different from all other car buying books in that it has a little something that most others don't That little something is the information you need to get to a rock bottom price on the car of your dreams with the least amount of effort in the shortest time possible Furthermore The Car Buying Guide is written strictly and uniquely from the buyers perspective which puts the consumer in the driver's seat

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