# SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	-	\$ <b>44</b>
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



# **Auto Flat Rate Labor Guide Toyota**

**Minjie Lin** 

#### **Auto Flat Rate Labor Guide Toyota:**

Toyota Truck & Land Cruiser Owner's Bible Moses Ludel, 1995 A Hands on Guide To Getting The Most From Your Toyota The Toyota Truck Land Cruiser Owner's Bible is the authoritative companion book for your Toyota truck whether it's a heavy hauling pickup rugged off road FJ40 or a new Land Cruiser that's never left pavement Author veteran truck mechanic and off road expert Moses Ludel has written the only comprehensive source of information for Toyota Trucks and Land Cruisers a history buyer's guide service manual and high performance tuning book all in one Discover every aspect of Toyota trucks from their origins in 1958 to the latest technological advances You ll learn tips for buying the right new or used truck and which accessories make sense for your needs Step by step procedures with hundreds of photos cover basic maintenance and more complicated work like tune ups valve adjustments brake jobs and installing aftermarket suspension lift kits Get the hot set up for your truck whether you want low end torque or high RPM power Moses gives specific tuning recommendations for engines from the early inline 6s to the advanced 4 5L 24 valve DJ engine He shares expert insights into the best high performance components and the latest technology from Toyota Racing Development You ll also find suspension and chassis modifications and the best tire and wheel combinations Comprehensive coverage of Toyota Trucks and Land Cruisers from 1958 1996 including 4Runner SR 5 Tacoma T 100 FJ25 FJ40 FJ43 FJ45 FJ55 FJ80 FJ60 DJ80 Stout Hi Lux Xtra Cab Cab and **Decisions and Orders of the** Chassis Models Automotive Engine Performance: Practice manual Ken Layne, 1993 National Labor Relations Board, V. 346, November 28, 2005, Through May 8, 2006, Decisions and Orders of the National Labor Relations Board United States, National Labor Relations Board, 2007 **Automotive Engine Performance** Ken Layne, 1986 Labor Relations Reference Manual ,2005 Vols 9 17 include decisions of the War Labor Board Data Base Development of Automobile and Light Truck Maintenance. Volume I - Text and Appendixes A-D. The Complete Book of Car Maintenance and Repair John D. Hirsch, 1977 **Final Report** Donald A. Hurter, 1978

Natef Standards Lab Manual - Intro Jack Erjavec, 2004-06 Automotive News .2006

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