

Christian Peters

Affect- und Cognition-Based Trust

Das theoretische Modell des Vertrauens innerhalb
organisatorischer Beziehungen von David McAllister

Masterarbeit



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Affect Cognition Based Trust Theoretische Organisatorischer

Stephanie Gallagher



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Affect- und Cognition-Based Trust: Das theoretische Modell des Vertrauens innerhalb organisatorischer Beziehungen von David McAllister Christian Peters, 2015-04-17 Die Bedeutung von Vertrauen nimmt in der sozialen Forschung einen hohen Stellenwert ein Die vorliegende Arbeit beschäftigt sich mit dem Aufbau von multidimensionalem Vertrauen und dessen Auswirkungen innerhalb interpersonaler und systematischer Beziehungen Ziel ist es einen literarischen Überblick der bisherigen Vertrauensforschung im organisatorischen Kontext zu liefern Im Fokus steht dabei ein theoretischer Rahmen der sich auf die vorausgehenden Bedingungen und den Einfluss von affect based trust das vom Herzen kommend emotionale Elemente enthält und cognition based trust das vom Kopf kommend kalkulative Elemente enthält konzentriert Dabei werden Vertrauensbeziehungen sowohl innerhalb als auch zwischen Organisationen betrachtet Ausgegangen wird vom Modell von McAllister welches sich wiederum auf die klassischen Theorien der Vertrauensforschung stützt Ausserdem werden alternative Modelle zu McAllister gezeigt Die grobe Unterteilung von berechnendem zweckmassigem Vertrauen und emotionalem bzw intmem Vertrauen liefert den Rahmen für diese Arbeit Es wird ausserdem gezeigt ob und wie affect und cognition based trust die Leistung von Teams und Organisationen beeinflusst

Affect- und Cognition-Based Trust: Das theoretische Modell des Vertrauens innerhalb organisatorischer Beziehungen von David McAllister Christian Peters, 2015-10-01 Die Bedeutung von Vertrauen nimmt in der sozialen Forschung einen hohen Stellenwert ein Die vorliegende Arbeit beschäftigt sich mit dem Aufbau von multidimensionalem Vertrauen und dessen Auswirkungen innerhalb interpersonaler und systematischer Beziehungen Ziel ist es einen literarischen Überblick der bisherigen Vertrauensforschung im organisatorischen Kontext zu liefern Im Fokus steht dabei ein theoretischer Rahmen der sich auf die vorausgehenden Bedingungen und den Einfluss von affect based trust das vom Herzen kommend emotionale Elemente enthält und cognition based trust das vom Kopf kommend kalkulative Elemente enthält konzentriert Dabei werden Vertrauensbeziehungen sowohl innerhalb als auch zwischen Organisationen betrachtet Ausgegangen wird vom Modell von McAllister welches sich wiederum auf die klassischen Theorien der Vertrauensforschung stützt Ausserdem werden alternative Modelle zu McAllister gezeigt Die grobe Unterteilung von berechnendem zweckmassigem Vertrauen und emotionalem bzw intmem Vertrauen liefert den Rahmen für diese Arbeit Es wird ausserdem gezeigt ob und wie affect und cognition based trust die Leistung von Teams und Organisationen beeinflusst

A New Trust in Leadership Framework: A Cognition-Based and Affect-Based Process Lei Qin, 2010 A new dual process cognitive and affective trust in leadership framework is proposed and tested in a field study 504 undergraduate students participated in the study and structural equation modeling was employed to perform the analysis Cognition based trust perception works together with cognitive reaction toward the leader to form cognitive trust determinant while relationship based trust perception works together with affective reaction toward the leader to form affective trust determinant The cognitive and affective trust determinants influence trust willingness at the

same time Most of the hypothesized paths were supported In addition the relationships between memory systems and different trust processes were tested using an experimental design It was proposed that semantic memory has a stronger connection to the cognitive trust path whereas episodic memory has a stronger connection to the affective trust path However results did not support these hypotheses Instead results suggested that the memory conditions equally influence cognitive and affective trust paths to trust willingness Exploratory analyses were conducted on organizational antecedents and outcomes for cognition based trust perception and relationship based trust perception Explanations and practical implications of findings future directions of research and limitations of this study are discussed *A Study of the Effects of Affect-based Trust and Cognition-based Trust on Intra-organizational Knowledge Sharing and Use* J. Scott Holste,2003

Trust Development in Distributed Teams Evgeniya Pavlova,2012 Advances in collaborative work tools and communication technologies have made computer mediated teams a part of virtually every organization One of the challenges for members of virtual teams is the development of trust This study examined the reciprocal relationship between trust and effectiveness in virtual teams employing an input process output input approach Data were collected from 183 individuals comprising 61 teams Teams participated in a computer simulated search and rescue mission Three alternative latent change score structural equation models were fit to the data to examine the bidirectional relationships between trust and effectiveness Results revealed that the two factors of trust cognition based trust and affect based trust are always present therefore examination of the trust effectiveness relationship for each trust factor is warranted The analyses revealed that generally effectiveness has an impact on changes in trust but trust does not influence the changes in effectiveness Implications for organizations are discussed Future research should examine the relationships between in trust and effectiveness on the team level Additionally research should explore the reciprocal relationship between each trust factors and effectiveness subtypes attitudinal behavioral and performance effectiveness **An Examination of the Role of Affect-based and**

Cognition-baed Trust , Fear of Criticism and Psychological Safety on Tacit Knowledge Sharing in Knowledge Intensive Firms Stephanie Gallagher,2016 Organizational Trust Steven Kaufman,2019 **The Heart of the Matter** Campbell Robert Sinclair MacBean,2000

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