SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	-	\$ 44
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



Auto Flat Rate Labor Guide Reference

Katrin Zwirglmaier

Auto Flat Rate Labor Guide Reference:

Motor Maintenance Data Book and Flat-rate Manual B. M. Ikert. 1929 Ceiling Price Regulation United States. Office Automotive Repair Industry: October 6, 8, 9, 14 and 16, 1969 United States. Congress. Senate. of Price Stabilization, 1951 Committee on the Iudiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Repair Industry United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly,1969 **Automotive Repair** <u>Industry: December 3, 4, and 5, 1968</u> United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Service Advising and Management Gary LaRosa, 2019-01-17 In Service Advising and Management students gain the communication customer service and automotive knowledge they need to balance competing demands from customers technicians and shop management to become successful service advisors Catalog of **Copyright Entries. Third Series** Library of Congress. Copyright Office,1977 **Cost Accounting System for Ground Modes of Common Transportation Carriers: Railroad manual**, 1966 Auto Fuel Systems James E. Duffy, Howard Bud Smith, 1987 Automotive Replacements, 1928

Embracing the Track of Phrase: An Mental Symphony within Auto Flat Rate Labor Guide Reference

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