

ROBERT M. ZIMMERMAN AND ANN W. LEHMAN



A HOW-TO GUIDE
FOR YOUR BOARD

Boards That Love Fundraising A How To Guide For Your Board

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Boards That Love Fundraising A How To Guide For Your Board:

Boards That Love Fundraising Robert M. Zimmerman, Ann W. Lehman, 2004-03-29 Written by Robert Zimmerman and Ann Lehman leading experts in the field of fundraising and board development *Boards That Love Fundraising* not only shows that all board members no matter the level of experience can learn to raise funds but also provides effective tips to the more experienced fundraisers This workbook explains your fundraising responsibility as a board member while it Provides information on board structure and its impact on raising money Outlines the concepts that will empower you to ask for money effectively and fearlessly Describes the wide variety of methods nonprofits use to raise money and the board's role in each area Shows how to recruit board members who can help with fundraising Explores the vital issues of fundraising planning staffing evaluation and working with consultants The book provides tips to help board members overcome the fear of rejection and feel more comfortable asking for support The Chronicle of Philanthropy May 27 2004 The authors exploration of topics such as how to ask for a substantial gift and motivations for giving are especially effective September 22 2004 The Foundation Center Philanthropy News Digest Nonprofit Management 101 Darian Rodriguez Heyman, 2011-03-23 A comprehensive handbook for leading a successful nonprofit This handbook can educate and empower a whole generation of nonprofit leaders and professionals by bringing together top experts in the field to share their knowledge and wisdom gained through experience This book provides nonprofit professionals with the conceptual frameworks practical knowledge and concise guidance needed to succeed in the social sector Designed as a handbook the book is filled with sage advice and insights from a variety of trusted experts that can help nonprofit professionals prepare to achieve their organizational and personal goals develop a better understanding of what they need to do to lead support and grow an effective organization Addresses a wealth of topics including fundraising Managing Technology Marketing Finances Advocacy Working with Boards Contributors are noted nonprofit experts who define the core capabilities needed to manage a successful nonprofit Author is the former Executive Director of Craigslist Foundation This important resource offers professionals key insights that will have a direct impact on improving their daily work **Fired-Up Fundraising** Gail A. Perry, 2007-06-15 Praise for *Fired Up Fundraising* Turn Board Passion into Action *Fired Up Fundraising* is honest realistic practical and inspiring It transforms the whole concept of fundraising from obligation and drudgery into passion and fun Every CEO development director development consultant and board chair needs to have and use this book Charles F. Chic Dambach President and CEO Alliance for Peacebuilding Former Senior Consultant BoardSource A breakthrough *Fired Up Fundraising* takes the mystery out of engaging your board in the ongoing work of fundraising In this well organized little book Gail Perry lays out a commonsense four step process that will fire up your board and help you meet your fundraising goals year after year Mal Warwick author of *How to Write Successful Fundraising Letters* *Fired Up Fundraising* Turn Board Passion into Action is by far the best book I have ever read on how to involve board members in the entire process of

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