

# SETTING YOUR LABOR RATE (EXAMPLE)

|                                     |                                                                                                                               |                                                                                       |                    |
|-------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------|--------------------|
| <b>WAGE</b>                         | <i>The actual hourly cost of your techs:<br/>22%-30% of the rate you charge customers</i>                                     |    | <b>\$35/HR</b>     |
| <b>BENEFITS</b>                     | <i>The typical benefits load:<br/>22-24% of wage</i>                                                                          |    | <b>24%</b>         |
| <b>FULLY LOADED<br/>HOURLY COST</b> | <i>Average tech hourly wage multiplied by<br/>one plus the benefit load:<br/><math>35 \times (1 + .24) = 43.4</math></i>      |    | <b>\$44</b>        |
| <b>EXPECTED<br/>MARGIN</b>          | <i>A benchmark target—determine after you<br/>research and calculate your overhead.</i>                                       |    | <b>60%</b>         |
| <b>HOURLY<br/>LABOR RATE</b>        | <i>Your fully loaded cost, divided by one<br/>minus your expected margin:<br/><math>\\$44 / (1 - 60\%) = \\$109.55</math></i> |  | <b>\$109.55/HR</b> |

# Auto Flat Rate Labor Guide Heavy Trucks

**B. M. Ikert**



## **Auto Flat Rate Labor Guide Heavy Trucks:**

Fundamentals of Medium/Heavy Duty Commercial Vehicle Systems Gus Wright,Owen C. Duffy,2019-07-15 Fundamentals of Medium Heavy Duty Commercial Vehicle Systems Second Edition offers comprehensive coverage of basic concepts and fundamentals building up to advanced instruction on the latest technology coming to market for medium and heavy duty trucks and buses This industry leading Second Edition includes six new chapters that reflect state of the art technological innovations such as distributed electronic control systems energy saving technologies and automated driver assistance systems   **Automotive Engine Performance: Practice manual** Ken Layne,1993   *National Traffic and Motor Vehicle Information and Cost Savings Authorizations of 1979 and 1980* United States. Congress. Senate. Committee on Commerce, Science, and Transportation. Subcommittee for Consumers,1978   **Motor Maintenance Data Book and Flat-rate Manual** B. M. Ikert,1929   **Equipment Improvement Report and Maintenance Summary for TARCUM Equipment** ,1989   **Fundamentals of Medium/Heavy Duty Diesel Engines** Gus Wright,2015-12-16 Jones Bartlett Learning CDX Automotive Cover   **Automotive Engine Performance** Ken Layne,1986   **The Concise Manual for Calculating Public Fleet Rates** Mark Stinson,John Hunt,2021-03-03 The ability to cost out a product line can be the difference between a thriving operation and one that is on the brink of failure This manual guides the public sector fleet manager in easy to read understandable language through the process of calculating chargeback rates for billing customers Topics include calculating service rates for vehicle repairs determining shop staff levels and establishing rental rates to fund vehicle replacements   **Motor Vehicle Safety** United States. National Highway Traffic Safety Administration,1980 Reports for 1975 include activities under the National traffic and motor vehicle safety act of 1966 and the Motor vehicle information and cost savings act of 1972   Monthly Catalog of United States Government Publications ,1975-09

## Unveiling the Power of Verbal Artistry: An Emotional Sojourn through **Auto Flat Rate Labor Guide Heavy Trucks**

In a world inundated with screens and the cacophony of fast conversation, the profound energy and mental resonance of verbal artistry frequently diminish into obscurity, eclipsed by the regular onslaught of noise and distractions. Yet, situated within the musical pages of **Auto Flat Rate Labor Guide Heavy Trucks**, a interesting function of fictional beauty that pulses with fresh emotions, lies an remarkable journey waiting to be embarked upon. Written with a virtuoso wordsmith, that magical opus guides visitors on an emotional odyssey, softly exposing the latent possible and profound impact stuck within the intricate web of language. Within the heart-wrenching expanse with this evocative evaluation, we shall embark upon an introspective exploration of the book is key subjects, dissect its interesting publishing type, and immerse ourselves in the indelible impression it leaves upon the depths of readers souls.

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