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Portable Edition

Business NLP

FOR DUMMIES

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Lynne Cooper
NLP Business Consultant



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Kate Burton



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Business NLP For Dummies, UK Edition Lynne Cooper, 2011-03-23 Achieve business success with Neuro linguistic Programming People around the globe use NLP to improve their communication skills build rapport make positive changes and accomplish their goals When used in a business context NLP techniques can transform both your own and your team s performances This practical guide to NLP at work will help you increase your flexibility become more influential and achieve professional success whatever your career Use NLP techniques in the workplace overcome barriers to success and develop a winning mindset Build effective working relationships improve your communication skills and create rapport with your colleagues Lead people to perform enhance your ability to inspire peak performance Make changes that drive success set and achieve ambitious goals This book is clear engaging and practical an excellent guide for business professionals who want to use the power of leading edge NLP models and techniques to improve performance It demonstrates with great examples the value of using NLP in business to create positive successful change in both people and organisations Judith Lowe Managing Director PPD Learning NLP Training Company Open the book and find How to use NLP to work more effectively How to implement changes that make a difference How to interact positively with your colleagues How to offer constructive feedback and get the most out of people How to deal with difficult people How to create a compelling vision How to achieve your business goals Learn to Use NLP to realise your goals and aspirations at work Master exceptional influencing and negotiating skills Get the most out of your colleagues or team Achieve business excellence **Business NLP for Dummies** ,2011 **Business NLP For Dummies Audiobook** Lynne Cooper, 2012-12-14 Neuro linguistic programming is a hugely popular self help technique around the globe It provides psychological training that allows people to see their world in a different way identify their strengths and weaknesses and ultimately become more confident personable and successful people **NLP at Work** Sue Knight, 2009 This major new edition of Sue Knight s bestselling book NLP at Work has been extensively revised and updated with an emphasis on the heart of NLP becoming a model of excellence In addition to a new slant to every chapter there are three new chapters on the key things that make the biggest difference for the greatest results Humor enabling you to stand back and see things from a different perspective Clean questions minimising yourself to find out the essence of the other person Time understanding how what you get in life is influenced by your relationship to time past present and future Neuro Linguistic Programming is how you make sense of your world and most importantly how you make it what you want it to be Neuro the way you filter and process your experience through your senses Linguistic the way you interpret your experience through language Programming the way you make sense of your experience to create your personal program NLP at Work has sold over 100 000 copies and is one of the most popular books ever published on the practical skills of NLP and how it can be applied in business It transformed NLP from a peripheral art into an accessible practical concept with relevant applications in the areas of influence communication negotiation teamwork and coaching

Clear readable and jargon free this book will help you get to the essence of what makes you and your business excellent and unique A cura dell editore **NLP at Work** Sue Knight,2009-10-11 A clear and comprehensive introduction to using neurolinguistic programming in the workplace *Neuro-linguistic Programming For Dummies* Romilla Ready,Kate Burton,2010-08-26 Learn how to apply NLP to fine tune life skills build rapport enhance communication and become more persuasive One of the most exciting psychological techniques in use today neuro linguistic programming helps you model yourself on those or more accurately the thought processes of those who are stellar in their fields Rooted in behavioral psychology of the 1970s the concepts of NLP are now common to such diverse areas as business education sports health music and the performing arts and have been instrumental in helping people change and improve their professional and personal lives In this handy informative guide you will acquire a basic toolkit of NLP techniques with advice on the NLP approach to goal setting as well as insights on how you think form mental strategies manage emotional states and finally understand the world With new content on new code NLP symbolic modeling clean language in the workplace and energetic NLP techniques developed after the first edition Includes updated information throughout and two new chapters Dipping into Modeling and Making Change Easier Not simply a guide to reprogramming your negative or habitual thoughts this practical down to earth introduction to NLP is the first step to fulfilling personal and professional ambitions and achieving excellence in every sphere of your life **NLP at Work, 4th Edition** Sue Knight,2020 The essence of NLP is the ability to study and reproduce excellence in yourself and to support others to do the same NLP at work helps you do that by developing an attitude of curiosity naivety and learning and giving you the ability to improvise with skill in real time This major new edition has been revised throughout and expanded to include a new section on coaching with NLP showing how this approach is so different to traditional methods and a new chapter on Metamessages Clear readable and jargon free this book will help you get to the essence of what makes you and your business excellent and unique **Coaching With NLP For Dummies** Kate Burton,2011-04-25 How to become an NLP practitioner or supercharge your coaching skills with NLP One of the most popular methods for helping people achieve their life aspirations Neuro Linguistic Programmng or NLP holds the key to remaking one s future NLP encourages users to re create the thought patterns common to those who excel a process that helps gradually weed out negative or habitual thinking Using the key elements of NLP developing a coaching relationship shedding light on patterns managing emotional states and shaping an agenda for change this practical inspiring guide offers the tools for helping your clients upgrade the quality of their personal or professional lives Reveals ten powerful coaching questions ten traps to avoid in coaching and ten ways to enhance your coaching skills Offers tips on laying the foundation for success and quick win sessions Insights on how to tap into passion and purpose and making goals come alive Methods for coaching yourself or your team and coaching through conflict Other books by Burton *NLP For Dummies* *NLP Workbook For Dummies* and *Building Self Confidence For Dummies* Ideal for those working towards becoming an NLP practitioner or

master coach Coaching with NLP For Dummies is a guidebook to life transformation for both client and practitioner NLP for Business Success Jeremy Lazarus, 2013-09-23 What is Neuro Linguistic Programming How can you apply NLP to your business NLP for Business Success from best selling author Jeremy Lazarus will teach you how to use NLP at work in order to achieve better results faster and font color 6CBB3C establish a mindset for professional success It will enable you to build rapport with colleagues through improving your influencing and communications skills understanding and motivating both yourself and others making positive changes and achieving both personal and organizational goals Written in accessible jargon free language NLP for Business Success contains numerous examples and practical exercises which will help you to grasp the use of NLP It is perfect for anyone looking to improve their career and achieve success at work whether in the private or public sector and regardless of their current role Jeremy Lazarus is a certified NLP Master Trainer and business performance coach Previously a management consultant corporate treasurer and finance director he now runs his own NLP training company where he teaches people to harness the power of NLP His clients range from blue chip companies to elite athletes and he is also the author of the best selling Successful NLP also published by Crimson

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