# SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	•	\$ <b>44</b>
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



# **Appliance Repair Flat Rate Labor Guide**

**Michael Boyer** 

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condos and deal with association restrictions track income and expenses and prepare for tax time hire and work with repairpersons lawyers and other contractors and balance landlording with a day job or other pursuits The third edition is completely updated to cover the latest issues affecting small scale landlords including updates to tax laws new tools online and offline for managing rentals and advice on incorporating rental properties into a FIRE or side hustle strategy

Chilton's Guide to Small Appliance Repair and Maintenance Gene B. Williams, 1986 Spine title Chilton small appliance repair and maintenance Explains how to maintain diagnose problems and fix electric appliances Multistate Guide to Sales and Use Tax Daniel Davis, 2008-09 Multistate Guide to Sales and Use Taxation Construction provides guidance to construction contractors for dealing with the difficult sales and use tax issues inherent in their businesses particularly if they operate in several states In addition to the usual problems in complying with different bodies of law administering a hodge podge of state and local tax rates and dealing with a variety of tax agency audit programs the contract process and insufficient recordkeeping further complicate an already complicated task Chilton's Guide to Large Appliance Repair and Maintenance Gene B. Williams, 1986 Describes troubleshooting and repair techniques for electric motors heating elements refrigerators washers dryers ranges dishwashers airconditioners and hot water heaters Rent to Own Magazine Vendor Occupational Training Guides United States. Department of Labor, 1974 Directory Issue Summer 2009 V5 Issue 3 The Wisconsin Guide to Local Home Appliance Repair Guide Gene Hamilton, Karl Michael Baymor, 1982-11 Curriculum Improvement in Industrial Education Wisconsin. Department of Public Instruction, 1970 The Wisconsin Guide to Local Curriculum Improvement in Industrial Education, K-12 Wisconsin. Department of Public Instruction.1976

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