# BREAKTHROUGH COPYWRITING

HOW TO GENERATE QUICK CASH WITH THE WRITTEN WORD



DAVID GARFINKEL

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**Breakthrough Copywriting** David Garfinkel,2017-07-07 In this book you ll learn how direct marketers shatter sales records with the written word Many people find copywriting confusing But Breakthrough Copywriting makes it simple by breaking everything down into a clear step by step process There s something for everyone New copywriters will get a complete toolkit Experienced marketers will benefit from new strategies and tactics You ll discover How to build a powerful sales message that makes money Secrets of headlines that all but force prospects to read your message Easy shortcuts to creating profitable bullet points Negative optism a revolutionary new way to create empathy with prospects Stories that boost sales how to write them step by step Insider secrets for amping up the emotional power of your copy How to put it all together to build trust in prospects and close the sale Whether you are a freelance copywriter an entrepreneur or a marketing professional you ll get tips tools and templates to easily make the written word produce a lot more sales for you

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