

Backfire

*Carly Fiorina's High-Stakes Battle for the
Soul of Hewlett-Packard*

Peter Burrows

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Backfire Carly Fiorinas High Stakes Battle For The Soul Of Hewlett Packard

John J. Sosik, Dongil Jung



Backfire Carly Fiorinas High Stakes Battle For The Soul Of Hewlett Packard:

Backfire Peter Burrows, 2003-07-07 An insider's look at the internal turmoil at one of the world's premier high tech companies. This is the inside story of Hewlett Packard Company's struggle to regain its former glory and of the high stakes battle between CEO Carly Fiorina and family scion Walter Hewlett over how best to achieve that goal. For decades HP was admired not only for its innovative products and soaring stock price but for its egalitarian corporate culture and father knows best integrity. Backfire explains how the company fell on hard times, recounts the historic decision that made Fiorina the world's top ranking female executive and brings to life the backlash that resulted when she tried to impose her charismatic salesmanship on the aging icon. Top BusinessWeek journalist Peter Burrows gives the dramatic blow by blow of Hewlett's effort to kill Fiorina's most controversial move of all her 19 billion purchase of rival Compaq Computer. Fiorina won by a whisker after the most expensive proxy fight in history and a dramatic lawsuit that accused the company of illegally fixing the vote. This gripping ongoing story includes fascinating personalities and dramatic boardroom and courtroom drama. Peter Burrows, Alameda, CA, has been a technology reporter for BusinessWeek for nine years and has covered the HP saga from the start. The department editor for BusinessWeek's computer coverage, he has been the principal chronicler of Fiorina's tenure at HP and has written three cover stories on the subject. He has also written numerous other cover stories including looks at Steve Jobs's Apple Computer and Sun Microsystems. Scott McNealy. *Rational Leadership* Paul Brooker, Margaret Hayward, 2024-02-16 This work takes examples of iconic corporations to show how business leaders can use rational methods to develop companies and inspire people with confidence. It studies General Motors, Toyota, McDonalds, Walmart, Intel, Armani, and eBay through autobiographical writings and historical sources. **Borderless Business** Clarence J. Mann, Klaus Götz, 2006-06-30 From extending successful brands into exotic new markets to tapping talent in virtual teams to building ultra complex supplier and distributor networks, today's executives and managers must consider the international implications of every decision they make. Certainly globalization has its detractors, but for business leaders the issue is not to debate the merits of globalization but to learn how to thrive in the global marketplace. In *Borderless Business*, the authors tackle every major dimension of business from marketing to human resource management to supply chains to accounting and finance and demonstrate how they play out in a global context. Each chapter describes the new skills and competencies that managers must master in order to lead their companies in this environment. Featuring current data and dozens of case examples and applications from around the world, *Borderless Business* will serve as a practical handbook for executives and managers and an indispensable text for students of international business. From extending successful brands into exotic new markets to tapping talent in virtual teams to building ultra complex supplier and distributor networks, today's executives and managers must consider the international implications of every decision they make. To put the magnitude of global business in context, consider that between 1820 and 1992, world population increased 5 fold, world income 40 fold, and world trade 540

fold And in the past decade the pace of change has only accelerated with the Internet for example making connections instantaneous and ubiquitous and global aspirations attainable for even the smallest of enterprises Certainly globalization has its detractors but for today s business leaders the issue is not to debate the merits of globalization but to learn how to thrive in the global marketplace In *Borderless Business* the authors tackle every major dimension of globalization from marketing to human resource management to supply chains to accounting and finance and demonstrate how these issues play out in a global context Each chapter describes the new skills and competencies that managers must master in order to lead their companies in this environment where every management challenge is amplified Featuring current data and dozens of case examples and applications from around the world *Borderless Business* will serve as a practical handbook for executives and managers and as an indispensable text for students of international business

Full Range Leadership

Development John J. Sosik, Dongil Jung, 2011-02-25 It has been more than 20 years since Bernie Bass presented an integrated overview of full range leadership development This has been the standard for providing leadership training around the world in business military religious and educational contexts Penn State University s master of leadership development program is directed by John J Sosik and uses these transactional transformational leadership paradigms as their foundation for their courses This book can be used as a main textbook for this course and supplement any IO course in the area of leadership development Full range leadership development strives to grow transformational leadership in organizations at all levels including followers thereby generating numerous positive outcomes at all levels Organizations that support and develop transformational leadership across organizational levels are more productive and profitable attract and retain high quality associates promote creativity and innovation garner trust and commitment from employees and are strategically positioned to respond well to changes in the market This book presents the different theories of leadership and concentrate on the process model of Full Range Leadership that explains the concepts and procedures by which leaders affect their followers individual leadership teams leader to team and organizations leader to larger systems This book can be used by practitioners or students as the authors provide practical action steps for how to best develop and display behaviors in the Full Range Leadership Development model

The HP Phenomenon Charles H. House, Raymond L. Price, 2009-10-09

The HP Phenomenon tells the story of how Hewlett Packard innovated and transformed itself six times while most of its competitors were unable to make even one significant transformation It describes those transformations how they started how they prevailed and how the challenges along the way were overcome reinforcing David Packard s observation that change and conflict are the only real constants The book also details the philosophies practices and organizational principles that enabled this unprecedented sequence of innovations and transformations In so doing the authors capture the elusive spirit of innovation required to fuel growth and transformation in all companies innovation that is customer centered contribution driven and growth focused The corporate ethos described in this book with its emphasis on bottom up

innovation and sufficient flexibility to see results brought to the marketplace and brought alive inside the company is radically different from current management best practice Thus while primarily a history of Hewlett Packard The HP Phenomenon also holds profound lessons for engineers managers and organizational leaders hoping to transform their own organizations At last The HP Way that most famous of all corporate philosophies has taken on an almost mythical status But how did it really work How did it make Hewlett Packard the fastest growing most admired large company of the last half century Now two important figures in HP s history Chuck House and Raymond Price have finally given us the whole story The HP Phenomenon is the book we ve been waiting for the definitive treatise on how Bill and Dave ran their legendary company day to day and year to year It should be a core text for generations of young entrepreneurs and managers a roadmap to building a great enterprise Michael S Malone author of Bill Dave How Hewlett and Packard Built the World s Greatest Company *The Soul of the Corporation* Hamid Bouchikhi, John Robert Kimberly, 2008 Drawing on real life stories from the world s most prominent companies the authors show how identity can be an extraordinarily valuable asset and how if not properly managed it can become a huge liability Discover how your firm s identity is related to and different from its organizational culture brand positioning and reputation Learn how to diagnose and manage the often unconscious shared beliefs that constitute your company s soul how to face the enormous identity challenges that arise in mergers alliances spin offs and the creation of new brands and above all how to lead and inspire in this new Age of Identity Jacket Corporate Governance Robert A. G. Monks, Nell Minow, 2008-03-07 The new edition of this successful text offers an indispensable guide to the key concepts of corporate governance every student and business professional should know It includes more exercises and student questions penetrating analysis of the latest examples of corporate failure and controversy and the lively cases in point which have characterized previous editions Features 16 case studies of corporations in crisis including General Motors American Express Time Warner IBM and Premier Oil Contains an invaluable web link to The Corporate Library the leading independent research firm dedicated to corporate governance Includes an Appendix with an overview of CG Guidelines and Codes of Best Practice in Emerging Markets **Derailed** Tim Irwin, 2012-10-23 Do you know the stories of well known CEOs who failed as executives of major companies Learn about these colorful derailers who misread symptoms of their own downfall and failed to take corrective action needed to succeed as leaders Written for leaders aspiring leaders and anyone who makes a difference in the lives of others author and leadership expert Tim Irwin PhD examines how failures of character common to even the most capable individuals including deficits in authenticity humility self management and courage repeatedly lead to downfall By profiling the collapse of CEOs Robert Nardelli Home Depot Carly Fiorina HP Durk Jager Proctor and Gamble Steven Heyer Starwood Hotels and more this book shows how our failings become more dangerous as we take on greater leadership responsibilities and how they can cause us to ignore glaring warning signs that might otherwise prevent catastrophe In Derailed Tim shares An outline of the key character traits that prevent us from becoming

derailed Assessments and suggestions on how to analyze your Character Quotient What made these business executives fail without demeaning their character By asking what we can learn from those who have fallen and how we can avoid our own failure Derailed teaches us to stay on track Often derailment happens long before the crash Learn the character qualities that are essential for successful leadership and how to cultivate them so that you can avoid derailing your own life and career

□□□□□□□□ ,2005 **Deals from Hell** Robert F. Bruner,2015-09-28 A detailed look at the worst M A deals ever and the lessons learned from them It s common knowledge that about half of all merger and acquisition M A transactions destroy value for the buyer s shareholders and about three quarters fall short of the expectations prevailing at the time the deal is announced In Deals from Hell Robert Bruner one of the foremost thinkers and educators in this field uncovers the real reasons for these mishaps by taking a closer look at twelve specific instances of M A failure Through these real world examples he shows readers what went wrong and why and converts these examples into cautionary tales for executives who need to know how they can successfully navigate their own M A deals These page turning business narratives in M A failure provide much needed guidance in this area of business By addressing the key factors to M A success and failure this comprehensive guide illustrates the best ways to analyze design and implement M A deals Filled with in depth insights expert advice and valuable lessons gleaned from other M A transactions Deals from Hell helps readers avoid the common pitfalls associated with this field and presents them with a clear framework for thinking about how to make any M A transaction a success

Decoding **Backfire Carly Fiorinas High Stakes Battle For The Soul Of Hewlett Packard**: Revealing the Captivating Potential of Verbal Expression

In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Backfire Carly Fiorinas High Stakes Battle For The Soul Of Hewlett Packard**," a mesmerizing literary creation penned by way of a celebrated wordsmith, readers attempt an enlightening odyssey, unraveling the intricate significance of language and its enduring impact on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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