# SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	•	\$ <b>44</b>
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



# **Auto Flat Rate Labor Guide Heavy Trucks**

**C** Cleary

**Auto Flat Rate Labor Guide Heavy Trucks:** 

Unveiling the Energy of Verbal Beauty: An Mental Sojourn through Auto Flat Rate Labor Guide Heavy Trucks

In some sort of inundated with screens and the cacophony of immediate conversation, the profound energy and mental resonance of verbal artistry frequently diminish into obscurity, eclipsed by the regular assault of noise and distractions. However, nestled within the lyrical pages of **Auto Flat Rate Labor Guide Heavy Trucks**, a interesting perform of literary elegance that pulses with natural thoughts, lies an memorable trip waiting to be embarked upon. Published by way of a virtuoso wordsmith, that interesting opus books viewers on a psychological odyssey, lightly revealing the latent possible and profound affect stuck within the elaborate web of language. Within the heart-wrenching expanse of the evocative evaluation, we will embark upon an introspective exploration of the book is key subjects, dissect their captivating publishing model, and immerse ourselves in the indelible effect it leaves upon the depths of readers souls.

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