Volume 2

# ARCHITECT ENTREPRENEUR

A How-to Guide:

Innovating Practice Tactics, Models, • Case Studies in Passive Income

ERIC REINHOLDT

# **Architect And Entrepreneur**

**PAUL. CARPENTER** 

#### **Architect And Entrepreneur:**

Architect + Entrepreneur Eric W. Reinholdt,2015 Part narrative part business book Architect Entrepreneur is filled with contemporary relevant fresh tips and advice from a seasoned professional architect building a new business The guide advocates novel strategies and tools that merge entrepreneurship with the practice of architecture and interior design The Problem Embarking on a new business venture is intimidating you have questions But many of the resources available to help entrepreneur architects and interior designers start their design business lack timeliness and relevance Most are geared toward building colossal firms like SOM and Gensler using outdated methods and old business models If you re an individual or small team contemplating starting a design business this is your field guide crafted to inspire action The Solution Using the lean startup methodology to create a minimum viable product the handbook encourages successive small wins that support a broader vision enabling one to think big start small and learn fast It s a unique take on design practice viewed through the lens of entrepreneurship and is designed to answer the questions all new business owners face from the rote to the existential Questions about Startup costs Business models old and new Marriage of business and design Mindset Branding it s a series of small steps Using the outline found in Architect Entrepreneur you can start today The chapters are organized to guide you from idea to action Rather than write a business plan you ll be challenged to craft a brand and you ll sell it using new technologies Follow the guide sequentially and you ll have both the tools and a profitable small business

Architect and Entrepreneur Eric W. Reinholdt,2015-12-04 Should the practice of architecture be constrained to one set model a singular creative process between architect and client Practice is evolving the current tired models serve only a select few wealthy individuals big corporations and big government Architect Entrepreneur Volume 2 challenges the foundations of traditional practice and asks In what ways can we hack our craft to serve both our personal lifestyle and our professional goals What if design practice capitalized on the architect s drive to be creative and consumer buying culture in equal measure How can we turn our services into products How can young professionals compete in today s marketplace leveraging the power of the Internet Eric Reinholdt founder of 30X40 Design Workshop describes in detail how his business model has evolved to leverage passive income producing products and offers a new paradigm for practice It s a manual of high level strategies field tested tactics and case studies showing how architects are reinventing practice in the 21st century. In this step by step manual you Il discover How to develop multiple passive income streams for your business. How to work with only the clients best suited to your brand Templates for innovative business models leveraging active and passive income streams. Case studies describing how founders and architects built six figure incomes by developing products. How to leverage the Internet to convert visitors into customers and clients Methodology for selling custom plans repeatedly. Why writing a book isn t as difficult as you might think Precise formula to earn your first 100 in passive income. How much you can earn from affiliate relationships advertising and digital product development. This manual provides a framework for young

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