

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>		\$35/HR
BENEFITS	<i>The typical benefits load: 22-24% of wage</i>		24%
FULLY LOADED HOURLY COST	<i>Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$</i>		\$44
EXPECTED MARGIN	<i>A benchmark target—determine after you research and calculate your overhead.</i>		60%
HOURLY LABOR RATE	<i>Your fully loaded cost, divided by one minus your expected margin: $\\$44 / (1 - 60\%) = \\109.55</i>		\$109.55/HR

Appliance Flat Rate Labor Guide

N Colangelo

A red circular graphic with a gradient, appearing as a partial circle or a thick arrow pointing to the right, located to the right of the author's name.

Appliance Flat Rate Labor Guide:

Rent to Own Magazine Vendor Directory Issue Summer 2009 V5 Issue 3 , *Bulletin of the United States Bureau of Labor Statistics* ,1975 *Industry Wage Survey* United States. Bureau of Labor Statistics,1972 **Electrical Development and Guide to Marketing of Electrical Equipment in Japan** United States. Bureau of Foreign and Domestic Commerce,1927 *Industry Wage Survey* ,1983 **The Unofficial Guide to Hiring Contractors** Duncan C. Stephens,1998-12-01 The inside scoop for when you want more than the official line No matter what changes and improvements you re planning for your home from remodeling a kitchen to building a deck hiring contractors can be a scary experience From the moment you start looking for a contractor until the day you sit back and enjoy the finished results how do you stay on top of the process and feel that you are in control You want to avoid the sensation that people working in your home just might be taking advantage of you You want the inside scoop The Unofficial Guide to Hiring Contractors gives savvy consumers like you a foolproof appraisal of what works and what doesn t the good deals and the bad ones with unbiased recommendations that are not influenced by any company product or organization This book like every Unofficial Guide is intensively inspected by the Unofficial Panel of Experts a team of highly respected contractors and inspectors They ensure that you are armed with the most up to date insider information on how to hire contractors and are told exactly what the Official establishment doesn t want you to know Vital Information that other sources can t or won t reveal from avoiding home security rip offs to finding high quality materials without paying high prices Insider Secrets from contractors supply vendors and homeowners who ve been through it all Money Saving Techniques that show you how to create your dream home without breaking your budget Time Saving Tips to help you and your contractor get the job done without delays The Latest Trends in home design room styles and outdoor maintenance Handy Checklists and Charts that help you coordinate your home improvement schedule **The Complete Guide to Four Season Home Maintenance** David Heberle,Dave Heberle,Richard M. Scutella,1993 Packed with detailed maintenance tips and procedures to help homeowners minimize costly repairs and replacements this book covers a variety of problems from leaking foundations to furnace breakdowns to backed up septic systems and teaches homeowners how to establish the kind of preventive maintenance routines that will keep most problems from occurring in the first place *McCall's* ,1979-10 *Major Appliance National Service Price Guide* Dean Landers,2005-02 The Major Appliance Service National Price Guide provides technicians a national standard guide for pricing labor and parts **Electrical Merchandising Week** ,1960

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