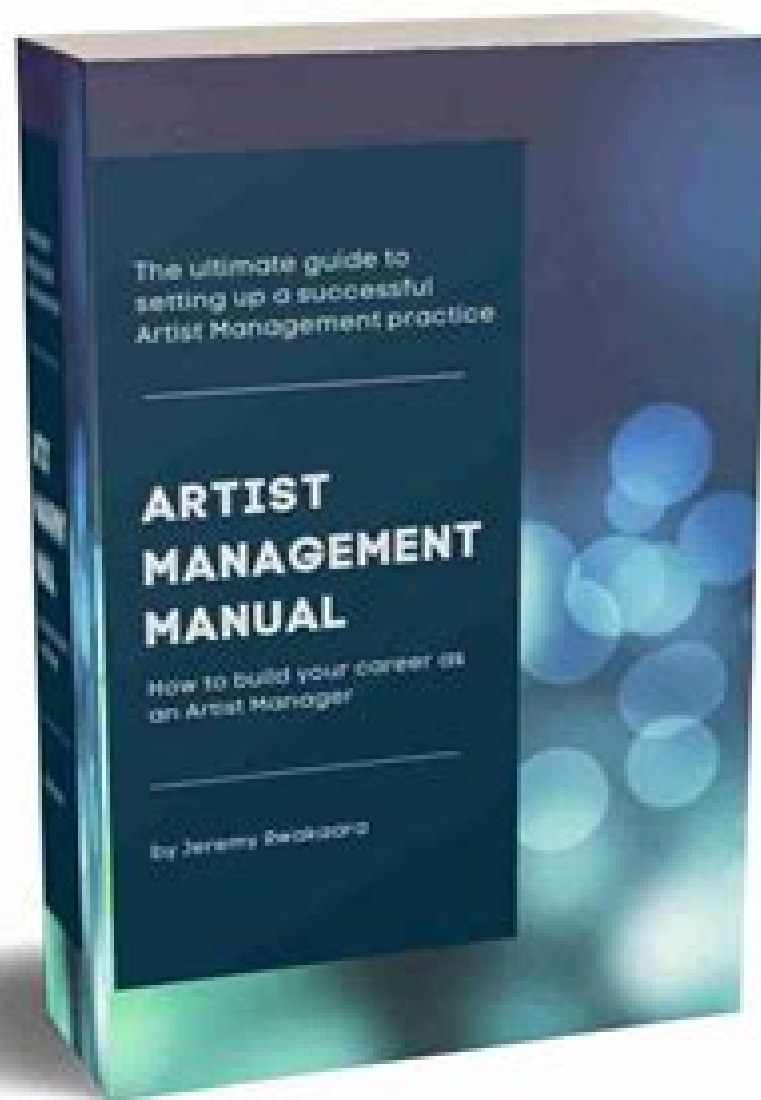




The ultimate guide to
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ARTIST MANAGEMENT MANUAL

How to build your career as
an Artist Manager

by Jeremy Seaborn

Artist Management Manual

Yiyi Wang



Artist Management Manual:

Managing Your Band Steve Marcone, Dave Philp, 2021-06-24 Managing Your Band A Guide to Artist Management is your go to guide for artist management in the new music industry especially independent artists taking the DIY route Industry insiders Steve Marcone and Dave Philp tackle the work and knowledge required of an artist manager and band member focusing on earning revenue from an artist s three major revenue streams songwriting and publishing live performance and recording The book investigates the roles of the many industry intermediaries illustrating how many of today s artists including DIY artists function as their own entertainment companies This seventh edition includes updated information for the twenty first century artist and manager including key information on the impacts of COVID 19 on the industry New sections and chapters include The twenty first century DIY manager The live ecosystem Music publishing Social media Analytics offered by streaming services Each chapter includes learning objectives a summary and suggested projects for course usage For access to the free instructor s manual which includes a sample syllabus and test questions please email textbooks.rowman.com

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practitioners in the music business music marketing and artist management offering invaluable insights into the practices that shape the cultural landscape **Artist Management for the Music Business** Paul Allen,2022-03-20 Anyone managing an artist s career needs to be well versed and have a savvy understanding of the moving parts of the music business Learn how and why those moving parts move as well as how to manage and navigate a music based career **Artist Management for the Music Business** gives a comprehensive view of how to generate income through music and how to strategically plan for future growth The book is full of valuable practical insights It includes interviews and case studies with examples of real world management issues and outcomes Updates to this new edition include a new chapter for independent self managing artists expanded and updated sections on networking social media and streaming and a basic introduction to data analytics for the music business This book gives access to resources about artist management and the music business at its companion website www.artistmanagementonline.com *Artist Management for the Music Business 2e* Paul Allen,2012-10-12 **Artist Management for the Music Business** provides clear in depth information on what to do as an artist manager and how to do it preparing the reader for the realities of directing the careers of performers in the risky but rewarding music business The book prepares the reader for a successful career looking at the application of classic management theory to artist management featuring profiles of artist managers an exclusive and detailed template for an artist career plan and samples of major contract sections for artist management and record deals Updated information including a directory of artist management companies is available on the companion website **Artist Management for the Music Business** is written for record industry employees who want to know both what to do as a professional artist manager and how to do it as well as for all students studying music business or industry programs Key industry insight for both the new and experienced artist managers Exclusive planning and management tools Successful career strategies for managers and the artists they manage Fully cited text from literature personal interviews and personal experience of the author Career and business planning for the artist manager including fully detailed and exclusive career plan template for an artist The Professional Artist's Manual Richard Hyman,1980 *Artist Management for the Music Business* Paul Allen,2014-07-17 With the evolution of the music business and the shifting influence of large record labels the artist manager is now more than ever at the center of an artist s career Artist managers are tasked with keeping abreast of the music industry and supporting the artists under their management while simultaneously managing their own careers Including key industry insights exclusive planning guidance management tools and strategies for a successful career **Artist Management for the Music Business** has the tools to support any new or experienced artist manager Through its analysis of over a dozen case studies lessons and contract examples author Paul Allen provides a focused look at managing artists careers This follow up to the best selling second edition features a new chapter on entrepreneurship including detailed information on how to run an artist management enterprise as a business and includes coverage of anticipating risks reacting to challenges and basic money

management The chapter also contains additional sections on the effective use of social media the Web and handling online promotion For additional resources visit the book s website at www.artistmanagementonline.com *This Business of Artist Management* Xavier M. Frascogna, Jr.,H. Lee Hetherington,2004-11-01 This authoritative reference on artist management in the music industry is the standard for all phases of managing a musician s career from both the artist s and manager s point of view This substantially updated edition covers the major changes that have transformed the business world and music industry over the past six years Particular emphasis is given to the impact of the Internet including the MP3 controversy and its lingering ramifications copyright licensing on the Web navigating trade identity issues on the Net domain names and the high tech fight against cyberpiracy Included are real world examples as well as new interviews with top booking agents personal managers concert promoters record company executives road managers and artists For aspiring and professional managers in the music entertainment field as well as musicians music publishers and record company personnel Winner of the prestigious ASCAP Deems Taylor Award for excellence in music publishing This replaces 0 8230 7705 5 which sold more than 25 000 copies *Music Artist Managers* Guy Morrow,2024-07-05 To what extent is it possible to do good work in music artist management Drawing upon original research this shortform book explores and evaluates motivation remuneration and equity stakes within the music industries The author ponders the apparent managerial exodus from the music industries and whether this brain drain could be addressed by providing better remuneration via equity Based on evidence from Australia the book illuminates how pay in this sector has remained flat despite increasing responsibility Emphasising the quality of the subjective experience of music artist managers this concise book provides readers with new insights into the important role managers play in the music business The result is a book that will be useful reading for academics and reflective practitioners **Research Handbook on Complex Project Organizing** Graham M. Winch,Maude Brunet,Dongping Cao,2023-01-19 This Research Handbook provides a cutting edge review of complex project organizing CPO and suggests fruitful avenues for future research with a focus on grand challenges and a sustainable future

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