

ENGLISH PHRASES FOR NEGOTIATIONS

LEARN ENGLISH WITH HARRY



MAKING A PROPOSAL

- We'd like to propose ...
- We request/propose ...
- How do you feel about ...?

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COMPROMISING

- If you were prepared to ..., we might be able to...
- We are ready to accept your offer; however, there would be one condition
- In return for this, would you be willing to ...?

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ACCEPTING A PROPOSAL

- This agreement is acceptable to us
- That sounds reasonable
- I think we have a deal
- I can agree to that
- OK, let's go for it (*informal*)

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OBJECTING

- That's not exactly how I look at it
- I have some reservations about that
- I'm afraid we couldn't agree to that
- I'm not so sure, I still think



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Business English Negotiation Vocabulary

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Business English Negotiation Vocabulary:

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