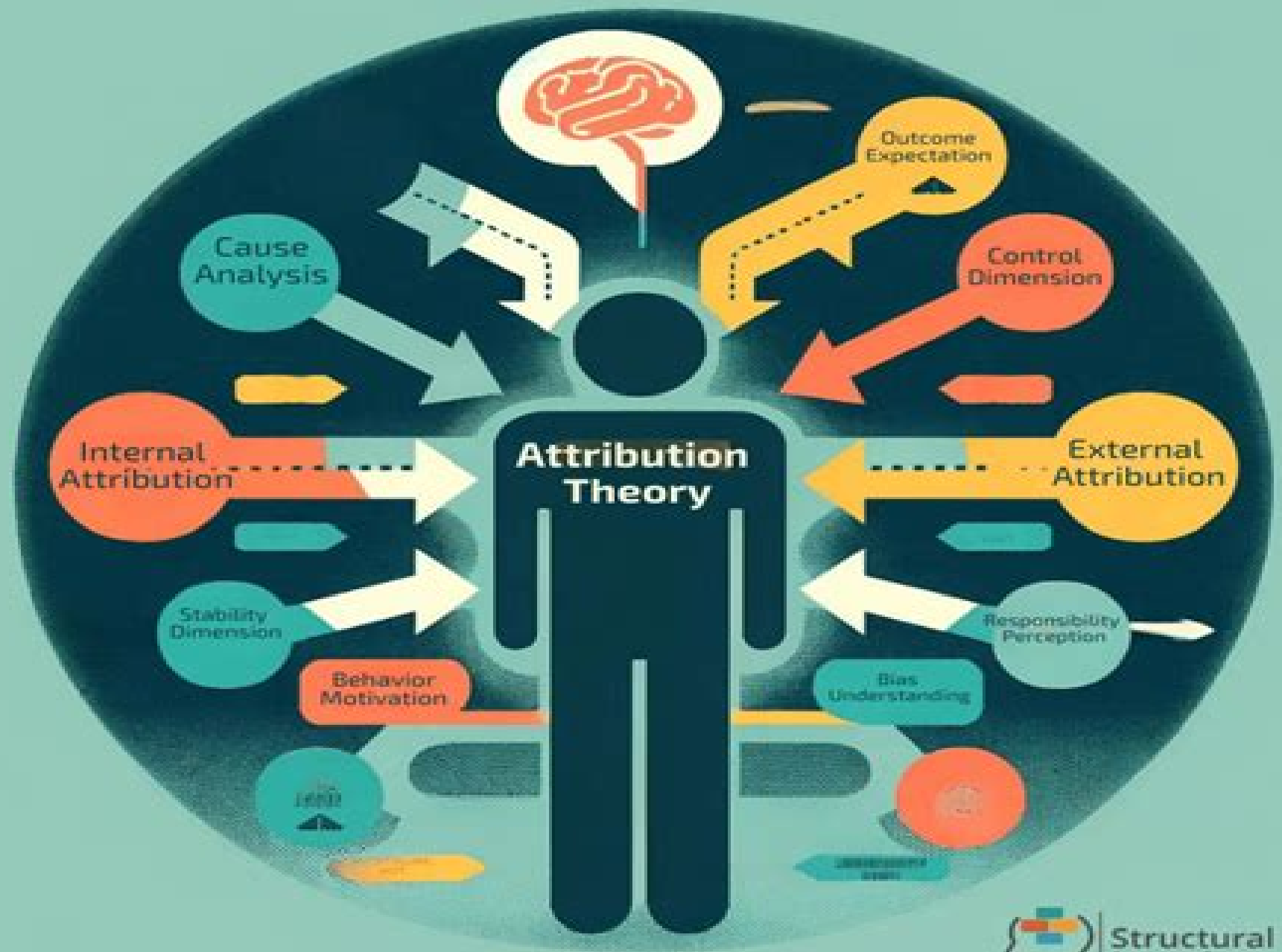




Attribution Theory Attribution Theory

Friedrich Försterling



Attribution Theory Attribution Theory:

Attribution Theory Mark Martinko, 2018-05-04 With Special Contributions from Bernard Weiner Ph D UCLA and Robert Lord Ph D Univ of Akron Attribution theory is concerned with peoples causal explanation for outcomes successes and failures The basic premise is that beliefs about outcomes are a primary determinant of expectations and consequently future behavior Attribution theory articulates how this process occurs and provides a basis for understanding that translates into practical action Attribution Theory An Organizational Perspective serves as a primary sourcebook of attribution theory as it relates to management and organizational behavior The text provides an integrated explanation of the role and function of attribution theory in the organization This important new book contains original empirical research relating attributions to leader evaluations reactions to information technologies management of diverse work groups achievement and executive succession and power The contributors are from a variety of disciplines including management psychology education educational psychology and sociology

An Attributional Theory of Motivation and Emotion Bernard Weiner, 2012-12-06 For a long time I have had the gnawing desire to convey the broad motivational significance of the attributional conception that I have espoused and to present fully the argument that this framework has earned a rightful place alongside other leading theories of motivation Furthermore recent investigations have yielded insights into the attributional determinants of affect thus providing the impetus to embark upon a detailed discussion of emotion and to elucidate the relation between emotion and motivation from an attributional perspective The presentation of a unified theory of motivation and emotion is the goal of this book My more specific aims in the chapters to follow are to 1 Outline the basic principles that I believe characterize an adequate theory of motivation 2 Convey what I perceive to be the conceptual contributions of the perspective advocated by my colleagues and me 3 Summarize the empirical relations reach some definitive conclusions and point out the more equivocal empirical associations based on hypotheses derived from our particular attribution theory and 4 Clarify questions that have been raised about this conception and provide new material for still further scrutiny In so doing the building blocks if any laid down by the attributional conception will be readily identified and unknown jurisdictions of present and future peers can then better determine the value of this scientific product

Attribution Theory and Research Joseph Maria Franciscus Jaspars, Frank D. Fincham, Miles Hewstone, 1983

Attribution Friedrich Försterling, 2013-11-12 Attribution concerns the scientific study of naive theories and common sense explanations This text provides a thorough and up to date introduction to the field combining comprehensive coverage of the fundamental theoretical ideas and most significant research with an overview of more recent developments The author begins with a broad overview of the central questions and basic assumptions of attribution research This is followed by discussion of the ways in which causal explanations determine reactions to success or failure and how our causal explanations of other people's actions shape our behaviour toward them The manner in which attributions may shape communication and how people often quite indirectly communicate their beliefs

about causality is also explained Finally the issue of changing causal connections in training and therapy is addressed With end of chapter summaries further reading and exercises to illustrate key attribution phenomena Attribution will be essential reading for students of social psychology and associated areas such as personality educational organisational and clinical psychology An Introduction to Attribution Processes Kelly G. Shaver,2016-08-05 Why do people act the way they do How do their desires and fears become known to us When are our opinions of others correct and when are they likely to be mistaken These are questions which attribution theory tries to answer Originally published in 1975 this title provides an informal introduction to the field of attribution with the theoretical principles and issues illustrated in everyday examples The origins of current attribution theory are outlined and models of the inference process are examined The intellectual debt owed to social psychology by the attribution theory is acknowledged and an exploration of the interpersonal and social consequences of attribution is included Achievement Motivation and Attribution Theory Bernard Weiner,1974

Attribution Gifford Weary,Melinda A. Stanley,John H. Harvey,2012-12-06 This book initially was conceived in 1986 by Weary and Harvey as a revision and update of their 1981 *Perspectives on Attributional Processes* published by Wm C Brown Dubuque Iowa However the extensive nature of recent work on attributional processes and the opportunity to collaborate with Melinda Stanley as a coauthor led to a plan to develop a more comprehensive work than the 1981 book It definitely is an amalgam of our interests in social and clinical psychology It represents our commitment to basic theoretical and empirical inquiry blended with the applications of ideas and methods to understanding attribution in more naturalistic settings and as it unfolds in the lives of different kinds of people coping with diverse problems of living The book represents a commitment also to the breadth of approach to attribution questions epitomized by Fritz Heider's uniquely creative mind and work in pioneering the area To us the attributional approach is not a sacrosanct school of thought on the human condition It is rather a body of ideas and findings that we find to be highly useful in our work as social JH and GW and clinical GW and MS psychology scholars It is an inviting approach that as we shall describe in the book brings together ideas and work from different fields in psychology all concerned with the pervasive and inestimable importance of interpretive activity in human experience and behavior New Models, New Extensions of Attribution Theory Seymour L. Zelen,2012-12-06 Attribution theory has applications in traditional as well as new psychological fields of investigation This book presents new issues and new research in examining attributions from such diverse viewpoints as existential attributions to information processing and decision making to examining feelings of success in terms of corporate scripts in the workplace **Attribution Theory** Caitlin E. Smith Sockbeson,2023 Attribution theory addresses why people will assign a certain causal explanation for their own or others behavior and how people will react because of those explanations Attribution theory can be applied to many situations at work including performance management leadership emotional reactions at work goal revision and even reactions to corporate policies and procedures *New Directions in Attribution Research* J. H. Harvey,W. J. Ickes,R. F.

Kidd, 2018-12-07 Published in 1976 New Directions in Attribution Research is a valuable contribution to the field of Social Psychology

Attribution Theory Attribution Theory Book Review: Unveiling the Power of Words

In a global driven by information and connectivity, the energy of words has be evident than ever. They have the capability to inspire, provoke, and ignite change. Such could be the essence of the book **Attribution Theory Attribution Theory**, a literary masterpiece that delves deep to the significance of words and their impact on our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall affect readers.

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