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Dirk Gillmann



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Body Language For Dummies Elizabeth Kuhnke, 2012-03-05 Reveals how the human mind works how to understand others and how to better represent oneself

Knigge für Dummies Dirk Gillmann, 2015 Sie haben eine gute Kinderstube genossen und empfinden dennoch in der einen oder anderen Situation Unsicherheit darüber wie Sie sich korrekt verhalten sollen Knigge für Dummies gibt einen Überblick über die Welt der Höflichkeit und des guten Benehmens Angefangen von den ursprünglichen Gedanken des Freiherrn von Knigge bis zu zeitgemäßen Umgangsformen bei Tisch liefert das Buch Bestigungen und Ergänzungen Ihres Wissens

Modern Germany Wendell G. Johnson, Katharina Barbe, 2022-03-29 This thematic encyclopedia presents a broad overview of contemporary Germany spanning such topics as geography pop culture the media and gender roles Themes in the book cover geography history politics and government economy religion and thought social classes and ethnicity gender marriage and sexuality education language etiquette literature and drama art and architecture music and dance food leisure and sports and media and pop culture Within each theme short topical entries cover a wide array of key concepts and ideas from LGBTQ issues in Germany to linguistic dialects to the famous Oktoberfest

Erfolgreich verkaufen für Dummies Tom Hopkins, 2017-05-08 Verkaufen ist Kampf verkaufen ist Kunst und gemeinhin wird es unterschätzt Ein guter Verkäufer braucht Strategie Leidenschaft und das richtige Handwerkszeug Die Leidenschaft müssen Sie schon selbst aufbringen aber Strategie und Handwerkszeug finden Sie in Erfolgreich Verkaufen für Dummies Tom

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Business Englisch für Fortgeschrittene für Dummies Lars M. Blöhdorn, Graham J.

Howard, 2017-08-16 Englisch spielt im Berufsalltag vieler eine immer größere Rolle. Da geht es oft nicht mehr sicher auf Englisch telefonieren und korrespondieren zu können. Wenn Sie in der Corporate World sicher mit Englisch umgehen müssen ist Business Englisch für Fortgeschrittene für Dummies das richtige Buch für Sie. Zunächst geht es um die Auseinandersetzung des Unternehmens und die internationale Unternehmenskommunikation. Es werden Vokabel, Satz und Textbeispiele für den Handel auf dem Weltmarkt präsentiert und interkulturelle Aspekte betrachtet. Die Rolle des Englischen im internationalen Finanzmanagement nimmt einen weiteren wichtigen Teil ein. Hier geht es um Angebotsgestaltung und Rechnungslegung, Kreditbedingungen, Investitionsvoraussetzungen, aber auch um Steuern, Dividenden sowie Buchhaltung und Geschäftsberichte. Die Autoren gehen auch auf rechtliche Aspekte im internationalen Umfeld ein. Sie behandeln Geschäftsbedingungen, Vertragsgestaltung, Konfliktmanagement in interkulturellen Settings, aber auch Fragen der Nachhaltigkeit und nicht zuletzt das Thema Mergers & Acquisitions. Viele Beispielformulierungen geben Ihnen Sicherheit auch komplexere Sachverhalte zu verstehen und bei wirtschaftlichen Sachthemen mitreden zu können.

Geschäftsleute unter sich Ana-Lucia

Baldauf, 2015-10-15 Internationale Geschäftsabschlüsse drohen an kulturellen Differenzen zu scheitern, so propagiert es die interkulturelle Kommunikation. Ana-Lucia Baldauf entkräftet diese Behauptung durch einen Vergleich von interkulturellen und nationalen Ratgebern in Deutschland und den USA. Sie zeigt die inzwischen internationalisierte Kultur der Business People nimmt wenig Rücksicht auf nationale Umgangsformen.

Börsenblatt, 2006-05

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