SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	The actual hourly cost of your techs: 22%-30% of the rate you charge customers	-	\$35/HR
BENEFITS	The typical benefits load: 22-24% of wage	-	24%
FULLY LOADED HOURLY COST	Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4	-	\$ 44
EXPECTED MARGIN	A benchmark target—determine after you research and calculate your overhead.	-	60%
HOURLY LABOR RATE	Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55	-	\$109.55/HR



<u>Auto Flat Rate Labor Guide</u>

Yijin Wang

Auto Flat Rate Labor Guide:

Evaluation of Diagnostic Analysis and Test Equipment for Small Automotive Repair Establishments United States. National Highway Traffic Safety Administration, 1978 Automotive Repair Industry United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Ceiling Price Regulation United States. Office of Price Stabilization. 1951 Driver .1981 **Essentials of Aviation Management** Julie F. Rodwell, 2003 Automotive Repair Industry United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Engine Performance: Practice manual Ken Layne, 1993 **Automotive Automatic** Transmission and Transaxles Keith Santini, Kirk Van Gelder, 2017-05-04 Automotive Automatic Transmission and Transaxles published as part of the CDX Master Automotive Technician Series provides students with an in depth introduction to diagnosing repairing and rebuilding transmissions of all types Utilizing a strategy based diagnostics approach this book helps students master technical trouble shooting in order to address the problem correctly on the first attempt

Tax Audit Guidelines and Techniques for Tax Technicians United States. Internal Revenue Service, 1975 Federal Register, 1953

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