

Lean Startup Business Plan



01	PROBLEM	05	SOLUTION
- List a frustration your target market has - Getting kids to sleep is a chore - Difficulty in finding bedtime stories that children enjoy Existing Alternatives - List a potential competitor and their offering - Wiggins's lullaby app - Tektias's children's stories collection		- List how your business can solve a customer's problem - A vast library of bedtime stories to suit any child's taste - The app is easier to use and more portable	
02	UNIQUE VALUE PROPOSITION	06	KEY METRICS
- Write about what makes your product special so you can convince a stranger to become your customer. High-Level Concept - Provide a short, catchy, easy-to-remember description of your product		- List a metric by which you measure the success of your business - Reach 1 million app downloads in 2030 90% user retention rate after 5 years	
03	CUSTOMER SEGMENTS	07	UNFAIR ADVANTAGE
- List personas of the people that you expect to use your product - Parents - Grandparents Early Adopters - List specific characteristics of your early adopters - Working moms who do not have time to buy and read books - Grandparents who enjoy spending time with their grandchildren		- List what sets you apart from competitors - Educational stories that enrich children's imagination - Stories with interactive dialogue, immersive graphics, and soothing music	
		08	CHANNELS
		- List the ways you plan to reach your audience - Social media platforms - Mobile app	
04	COST STRUCTURE	09	REVENUE STREAMS
What are the fixed and variable costs to launch your product or service? Consider the cost at each stage from setting up a website, hiring employees, production, marketing, and bringing them to consumers.		How will you generate income? Show a pricing model of your product or service and include other revenue sources, such as sales and subscription fees.	

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Paul Tiffany, Steven D. Peterson



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Business Plan Template and Example Alex Genadinik, 2015 This book is now used by the University of Kentucky entrepreneurship program This book will give you a fresh and innovative way to write a business plan that will help you Complete your business plan faster Avoid confusion and frustration Focus on the core of your business and create more effective business strategies To help you learn the business planning process from the ground up this book gets you started with a very basic business plan and helps you expand it as you make your way through the book This way you have less confusion and frustration and are more likely to finish your business plan faster and have it be better This way you get a business plan template together practical explanations and an example So whatever your learning style might be this book has a high chance of being effective for you If business planning seems to you complex and scary this book will make it simple for you It is written in simple and clear language to help you get started and create a great business plan So what are you waiting for Get this book now and start creating a great business plan for your business today Also recently added in the last update of this book is a business plan sample since many people commented that they wanted a business plan example Although for my taste as an entrepreneur I rather give you lots of great business planning strategies and theory that you can use in the real world instead of having a business plan template or workbook to write your business plan from After all a business plan is just a document But to make your business a success you will have to do it in the real world So when you try to figure out how to create a business plan don't just focus on the business plan document Instead focus on a plan for the real world with actionable and effective strategies Get the book now and start planning your business today **Business Plan**

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entrepreneurs or new business owners then this might be the most important expert advice you'll ever need to starting your own business and be equipped with the knowledge on how to write a business plan that will secure the investment you require and keep you on the right track as your business grow Included in this guide is every detail on the most important questions every business plan should answer Starting Your Own Business How to Write a Business Plan Tags good business ideas profitable business ideas money making ideas business ideas business tips businesses for sale business online types of business business in a box business entrepreneur most successful small businesses business plan example home based business ideas entrepreneur ideas great business ideas best businesses to start innovative business ideas successful business ideas easy business ideas unique business ideas simple business ideas business ideas 2013 business ideas for kids business proposal template marketing plan template goal setting setting goals personal goals short term goals live your dream follow your dream achieve your dreams inspirational words words of inspiration amazon kindle eBooks kindle eBooks how to start a business starting your own business start a business i want to start a business starting a business start a business starting own business how to start a small business starting a small business start a small business steps to starting a business starting my own business how to start my own business i want to start my own business starting a new business new business ideas how to start a business plan business plan template writing a business plan business plan outline how to write business plan how to start your own business starting your own business start your own business starting up a business how do i start a business how do i start my own business business plan sample sample of a business plan sample business plan example of a business plan examples of business plans small business ideas start a business starting a small business how to start a small business start a small business starting my own business starting own business how to start my own business how to start your own business business plan template business plans business plan templates business planning how to do a business plan sample business plan business ideas online business ideas starting a business great business ideas entrepreneur ideas good business ideas business idea easy business to start business start up small business ideas small business starting a business books ebook kindle kindle ebook **Business Plan Template and Example** Isla

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