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Blow Your Own Horn: Successful Powerful Presenting MICHAEL TRIGG, 2013-11-22 Communicating is arguably the most important skill in life Making a presentation is one of the most powerful ways of engaging with other human beings yet often challenging and frequently nerve wracking Too many over rely on Powerpoint to get their message across and utterly fail to engage or connect with their audience This book shows you how to fulfil the 3 duties of any presenter to be interesting and engaging to get your message across and to be authentic It also gives you a rock solid structure for almost any talk and a way of cutting your preparation time by up to 90% In a recent survey from the USA 720 out of 1200 Chief Executives reckoned their ability to present well was the Number 1 reason for their success Michael Trigg has spent over 20 years researching some of the best most powerful most useful and pragmatic presentation techniques on the planet This book is a distillation of what he found These techniques work time and again and in almost any context Whether you are an experienced presenter giving a keynote speech to your company or talking to 600 tribesmen in Africa or pitching to a client these ideas work They could be the difference that makes the difference Your message needs to stand out from the crowd so learn how to blow your own horn with charisma eloquence and power **Successful Presentation Strategies** (Collection) Jerry Weissman, 2013-08-19 In Winning Strategies for Power Presentations Weissman identifies the elements of a great presentation distilling 75 best practices from the world's best persuaders into bite sized chapters designed to be easy to read and equally easy to apply Following on the heels of Weissman's best selling Presentations in Action this book presents powerful new insights into the four key areas of delivering winning presentations contents graphics delivery and Q and A sessions In this fully updated Second Edition of Presenting to Win the world's 1 presentation consultant shows how to connect with even the toughest most high level audiences and move them to action Jerry Weissman shows presenters of all kinds how to dump those PowerPoint templates once and for all and tell compelling stories that focus on what s in it for the audience Drawing on dozens of real case studies Weissman shows how to identify your primary goals and messages before you even open PowerPoint stay focused on what your listeners really care about and capture your audience in the first crucial 90 seconds Weissman covers all the practical mechanics of effective presentation finding your flow communicating visually writing better slide text making your numbers using graphics practicing aloud customizing for different audiences presenting online and much more **Blow Your Own Horn!** Rae A. Stonehouse, 2020-03-17 There's an old saying that goes the squeaky wheel gets the grease The saying may have been true at one point in time but now The business world is a busy and crowded place How can a business professional standout from the cacophony of others clambering for attention and recognition Some will tell you it is easy now a days to create an on line reputation The author believes creating your on line persona is important however it is but one step at a self promotional and marketing strategy Blow Your Own Horn Personal Branding for Business Professionals delivers strategies to build your on line presence and gain recognition in your

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