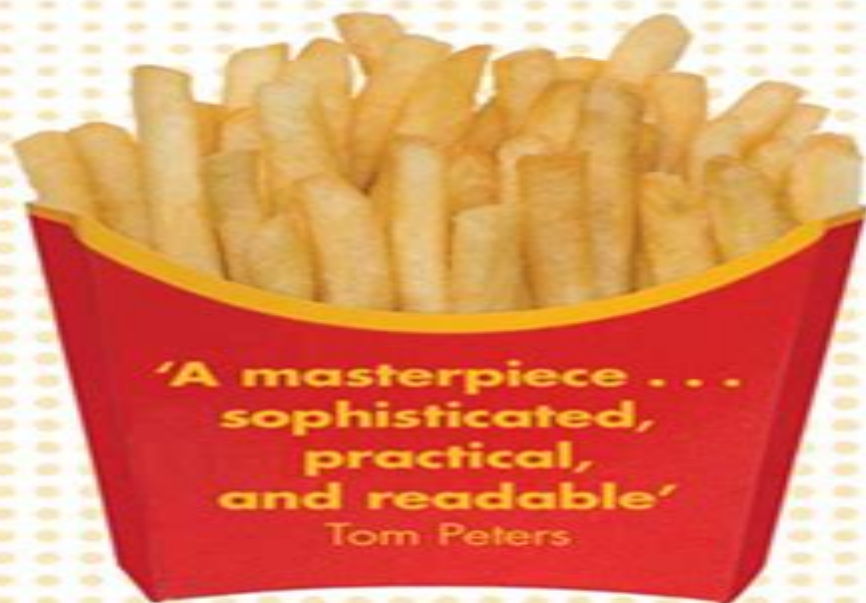


BUILDING STRONG BRANDS

By the author of **BRAND LEADERSHIP**

DAVID A. AAKER



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Building Strong Brands David A. Aaker, 2012-10-01 As industries turn increasingly hostile it is clear that strong brand building skills are needed to survive and prosper In David Aaker s pathbreaking book MANAGING BRAND EQUITY managers discovered the value of a brand as a strategic asset and a company s primary source of competitive advantage Now in this compelling new work Aaker uses real brand building cases from Saturn General Electric Kodak Healthy Choice McDonald s and others to demonstrate how strong brands have been created and managed A common pitfall of brand strategists is to focus on brand attributes Aaker shows how to break out of the box by considering emotional and self expressive benefits and by introducing the brand as person brand as organisation and brand as symbol perspectives A second pitfall is to ignore the fact that individual brands are part of a larger system consisting of many intertwined and overlapping brands and subbrands Aaker shows how to manage the brand system to achieve clarity and synergy to adapt to a changing environment and to leverage brand assets into new markets and products As executives in a wide range of industries seek to prevent their products and services from becoming commodities they are recommitting themselves to brands as a foundation of business strategy This new work will be essential reading for the battle ready

Building Strong Brands David A. Aaker, 2010 As industries turn increasingly hostile it is clear that strong brand building skills are needed to survive and prosper In David Aaker s pathbreaking book MANAGING BRAND EQUITY managers discovered the value of a brand as a strategic asset and a company s primary source of competitive advantage Now in this compelling new work Aaker uses real brand building cases from Saturn General Electric Kodak Healthy Choice McDonald s and others to demonstrate how strong brands have been created and managed A common pitfall of brand strategists is to focus on brand attributes Aaker shows how to break out of the box by considering emotional and self expressive benefits and by introducing the brand as person brand as organisation and brand as symbol perspectives A second pitfall is to ignore the fact that individual brands are part of a larger system consisting of many intertwined and overlapping brands and subbrands Aaker shows how to manage the brand system to achieve clarity and synergy to adapt to a changing environment and to leverage brand assets into new markets and products As executives in a wide range of industries seek to prevent their products and services from becoming commodities they are recommitting themselves to brands as a foundation of business strategy This new work will be essential reading for the battle ready

Aaker on Branding David Aaker, 2025-05-06 Aaker on Branding distills the most essential branding principles from David Aaker s extensive works offering a comprehensive guide to building a strong enduring brand This compact resource provides businesses with actionable insights on brand strategy brand portfolios and brand management addressing key branding challenges and offering a road map to prioritize and apply Aaker s concepts effectively Updated with seven new chapters on brand communities disruptive innovation the 5Bs and more the revised edition of Aaker on Branding will be indispensable for those looking to create agile differentiated brands

The Trendmakers Jenny Lantz, 2016-06-30

Numerous tastemakers exist in and between fashion production and consumption from designers and stylists to trend forecasters buyers and journalists How and why are each of these players bound up in the creation and dispersion of trends In what ways are consumers relations to trends constructed by these individuals and organizations This book explores the social significance of trends in the global fashion industry through interviews with these fashion intermediaries offering new insights into their influential roles in the setting and shaping of trends The Trendmakers contains exclusive interviews with financial analysts creative directors from high street stores like H M to designer brands such as Erdem trend forecasters at WGSN buyers from Harvey Nichols and major fashion names like The Telegraph fashion critic Hilary Alexander In contrast to existing research Lantz offers an international understanding of the trend landscape engaging with industry professionals from fashion capitals like London Paris and New York as well as BRIC countries and the new emerging fashion nations The fashion media may have declared that trends are dead in the light of digital dissemination but Lantz argues that trends still not only serve as a significant organizing principle for the fashion industry as a whole but also as a source for legitimacy Engaging with classic fashion thinkers like Veblen Simmel and Bourdieu as well as contemporary scholars like Entwistle and Steele this book considers trends from an economic and cultural perspective to add to our knowledge of the complexities of the business of fashion

Handbook of Intervention Science Laura N.Gitlin,Sara J. Czaja,2025-07-01 Handbook of Intervention Science From Design to Implementation discusses multiple approaches for developing and advancing interventions at the individual family community health system and policy level The book focuses on creating interventions suitable for diverse populations from racial ethnical geographical and socioeconomical perspectives Combining best practices with a practical approach the book enables readers to advance their intervention research It covers intervention design data capture in trials and evaluation Decision trees help illustrate when to move forward with an implementation relative to the need for further work Identifies how to develop and advance interventions from design to evaluation dissemination and scaling Focuses on interventions applicable across diverse populations for individual family community and system wide interventions Provides decision trees for determining when to advance an intervention or adapt an existing one Incorporates technology in data capture randomized delivery pragmatic trials and intervention evaluation Includes case study exemplars that illustrate key concepts for better understanding Contains bulleted key points for understanding and retention of main points

Branding Your Practice Alice Pettey,2023-09-30 Are you looking to brand your health or wellness practice Then you ve found the right book Between these covers you ll find the information you need to understand what branding is why you need to take control of your practice s brand AND most importantly the steps on how to do it That s right I m pulling back the curtain giving you the recipe to my secret sauce Here s a peek at what you ll find inside Part 1 Branding Benefits and Investment Understand what you are undertaking when you set about actively branding your practice and why you need to do it Part 2 Foundations of Branding Develop an understanding of what branding is all of the various

parts and how they contribute and intertwine with each other Part 3 Creating Your Brand Get into the nitty gritty of building your brand with direct questions that will have you setting benchmarks defining standards and determining your brand's look feel and tone Part 4 Internal Branding Culture Look inside your practice at how you communicate with your staff and how your staff communicates with patients Learn how to create a culture that promotes your brand inside the practice Part 5 Social Reputation Management How does the outside world see your practice your brand Learn about the touch points you have control over and how to optimize them for positive brand interactions Explore social media and its role in reputation management Part 6 References Resources You'll find all of the tools worksheets and websites referenced throughout the book It is a great toolkit for while you're initially working on your brand and for the ongoing process of managing it

Brand Equity Planning with Structuralist Rhetorical Semiotics Rossolatos, George, 2014-01-01 Brand Equity Planning with Structuralist Rhetorical Semiotics furnishes an innovative conceptual model and methodology for brand equity planning with view to addressing a crucial gap in the existing marketing and semiotic literatures concerning how advertising multimodal textual elements may be transformed into brand associations with an emphasis on rhetorical relations as modes of connectivity between a brand's surface and depth grammar The scope of this project is interdisciplinary spanning research areas such as brand equity structuralist semiotics textual semiotics visual and film semiotics multimodal rhetoric Film theory psychoanalysis The proposed connectionist model of the brand trajectory of signification is operationalized through a methodological framework that encompasses a structuralist semiotic interpretative approach to the textual formation of brand equity supported by quantitative content analysis with the aid of the software Atlas.ti and the application of multivariate mapping techniques

Strategic Marketing Douglas C. West, John Battice Ford, Essam Ibrahim, 2015 This text discusses how companies create competitive advantage through strategic marketing Using established frameworks and concepts it examines aspects of marketing strategy and thinking It provides examples to facilitate the understanding of theoretical concepts

Good Small Business Guide 2013, 7th Edition Bloomsbury Publishing, 2013-06-30 Fully updated for this 7th annual edition the Good Small Business Guide 2013 is packed with essential advice for small business owners or budding entrepreneurs Offering help on all aspects of starting running and growing a small business including planning setting up or acquiring a business getting to grips with figures marketing selling online and managing yourself and others Containing over 140 easy to read articles and an extensive information directory this fully updated guide offers help on all aspects of starting and growing a small business Features a foreword from the National Chairman of the Federation of Small Businesses

The Phenomenon of Cult Brands Dimitri Wittwer, 2014-10-23 Cult Brands belong to the world's most powerful brands and have thus increasingly garnered attention and sparked interest To date though there is no common understanding of what a cult brand actually is As a pioneer in this field Dimitri Wittwer focused his dissertation on these kinds of brands In his research he revealed the key characteristics of cult brands drawing on interdisciplinary literature and

both qualitative and quantitative research with more than 5 000 participants ranging from consumers to experts in a variety of disciplines The author emphasizes the strong relevance of a brand's cultural change orientation in its evolution to becoming a cult brand and develops two models the Cult Brand Model focusing on building cult brands and the Cult Brand Status Scale allowing the measurement of a brand's cult status from a consumer perspective

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