# AND PRESENTATION



COMMERCE IS KING

R. BLAKE HENDRIX

FINANCE ACCOUNTING,

**Daniela Niemeyer** 

Accounting, Finance and Presentation for Small Business R. Blake Hendrix, 2007-06 In Commerce Is King Blake Hendrix focuses on the basics of accounting and finance in honing the presentation skills of small businesspeople The author's goal is that the reader become a conversant generalist when presenting his business fundamentals to venture capitalists traditional banks and ownership groups such as managers and stockholders The various motivations of these diverse groups are discussed with insights on how to target and push their very real hot buttons With this book as a guide the small businessperson will be able to succeed in today s increasingly competitive marketplace by better articulating his business plan to the audiences who matter most With his comprehensive perspective Blake Hendrix guides the small businessperson in how to present and manage every aspect of a business from strategy to finance from marketing to acquiring capital from damage control to writing business plans Hendrix brings his knowledge humor and common sense to bear in simplifying the complex issues facing the ambitious small businessperson Also by R Blake Hendrix Strategic Decisions for Small Business It s Just Noodles This Ain t No Trattoria Practicing Strategy - A South African Steel Industry Context Andretta Tsebe, 2021-10-28 Discussion on strategic management practices that have been applied in the South African steel industry including theory on business rescue that was applied to turn around the industry Commerce Business Daily ,1997-12-31 University of Kentucky Catalogue University of Kentucky, 1960 **Drum** .2008 Australian National Bibliography ,1993 Small Business Sourcebook, 2010 A guide to the information services and sources provided to 100 types of small business by associations consultants educational programs franchisers government agencies reference works statisticians

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