SETTING YOUR LABOR RATE (EXAMPLE)

| WAGE | The actual hourly cost of your techs: 22%-30% of the rate you charge customers | - | \$35/HR |
|-----------------------------|--|---|--------------|
| BENEFITS | The typical benefits load: 22-24% of wage | - | 24% |
| FULLY LOADED HOURLY COST | Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4 | • | \$ 44 |
| EXPECTED MARGIN | A benchmark target—determine after you research and calculate your overhead. | - | 60% |
| HOURLY LABOR RATE | Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55 | - | \$109.55/HR |



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Huangqi Zhang

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Motor Maintenance Data Book and Flat-rate Manual B. M. Ikert. 1929 Automotive Repair Industry: October 6, 8, 9, 14 and 16, 1969 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Repair Industry: December 3, 4, Ceiling Price Regulation United States. Office of Price Stabilization, 1951 and 5, 1968 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969 Automotive Repair Industry United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust Service Advising and Management Gary LaRosa, 2019-01-17 In Service Advising and Management and Monopoly, 1970 students gain the communication customer service and automotive knowledge they need to balance competing demands from customers technicians and shop management to become successful service advisors Catalog of Copyright Entries. **Third Series** Library of Congress. Copyright Office,1977 Cost Accounting System for Ground Modes of Common Transportation Carriers: Railroad manual ,1966 Auto Fuel Systems James E. Duffy, Howard Bud Smith, 1987 **Automotive Replacements** ,1928

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In a digital era where connections and knowledge reign supreme, the enchanting power of language has become more apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Auto Flat Rate Labor Guide Reference**," written by a highly acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound affect our existence. Throughout this critique, we shall delve in to the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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