

Beyond Winning is must-reading...for anyone...who is charged with resolving intractable disputes.
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BEYOND WINNING

**NEGOTIATING TO CREATE
VALUE IN DEALS AND DISPUTES**

ROBERT H. MNOOKIN

Director of the Harvard Negotiation Research Project

Scott R. Peppet and Andrew S. Tulumello

Beyond Winning Negotiating To Create Value In Deals And Disputes

Jerome Delli Priscoli, Aaron T. Wolf



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How to Manage Conflict in the Organization Gregg Lee Carter, Joseph F. Byrnes, American Management Association, 2006

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In a global driven by information and connectivity, the ability of words has be more evident than ever. They have the capacity to inspire, provoke, and ignite change. Such may be the essence of the book **Beyond Winning Negotiating To Create Value In Deals And Disputes**, a literary masterpiece that delves deep to the significance of words and their impact on our lives. Compiled by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we shall explore the book is key themes, examine its writing style, and analyze its overall effect on readers.

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