

C483 Principles of Management

STRATEGIC PLANNING COMPETENCY - (21%)

****Words in Red are what to focus on for the OA, specific from what I remember**

The graduate can explain the strategic planning process.

Describe the steps in the strategic planning process

Chapter 4- "The Basic Planning Process"

Focus on= Exhibit 4.1 and steps involved

1. **Situational Analysis**
 - a. Gather, interpret, and summarize all info relevant to the planning issue. Analyzes past events, current conditions, and forecasts future trends. Internal/External forces at work.
2. **Alternative Goals and Plans**
 - a. Contingency plans, alt. actions for attaining each goal, the resources required to reach the goal through those means, and the obstacles that may develop.
3. **Goal and Plan Evaluation**
 - a. Advantages/Disadvantages, potential effects of each goal and plan. Prioritize and eliminate, consider implications, and high priority goals. Estimate costs and ROI.
4. **Selection**
 - a. Select the best goal and plan.
5. **Implementation**
 - a. Understand the plan, have the resources, and be motivated.
6. **Monitor and Control**
 - a. Implement control systems to measure performance – and **compare results** to the goals/plans. **Corrective action** towards resolution when necessary.

Describe the concepts of strategic vision (intent), mission, and goals

Chapter 4- "Strategic Planning"

Focus on= Establishing Mission, Vision and Goals section

- **Mission = Purpose**
 - The purpose of the company is the **MISSION**
- **Strategic Vision = Future**
 - (where the company is headed)
 - What the CEO wants for the company, "looking forward, I was this to be the best, most competitive company, with exponential growth and serving our customers"
- **Strategic Planning**
 - Decisions about the organization's long-term goals and strategies. Senior executives are responsible for the development/execution, but usually do not implement the entire plan personally.
- **Strategic Goals**
 - Major targets or results that relate to the long-term survival, value, and growth of the organization. Effectiveness + Efficiency.
- **Strategy**
 - Pattern of actions and resource allocations designed to achieve the goal of the org.
- **Tactical Planning**
 - Translates broad, strategic goals into specific goals and plans relevant to a particular unit in the org. – often a functional area like CS or HR. Major actions a unit must take to fulfill its part of the strategic plan.
- **Operational Planning**
 - Specific procedures and processes required at lower levels of the org.
- **Strategic Management**
 - Involves managers from all parts of the org. in the formulation and implementation of strategic goals and strategies.

Business Principles Study Guide For Answers

VM Jensen



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The TOGAF® Business Architecture Foundation Study Guide Andrew Josey, The Open Group, 2023-04-10 The TOGAF Standard a standard of The Open Group is a proven Enterprise Architecture methodology and framework used by the world's leading organizations to improve business efficiency The TOGAF Certification Program has enabled more than 100 000 Enterprise Architects and trainers around the globe to demonstrate their proven knowledge of the framework and method This is the book you need to prepare for the TOGAF Business Architecture Foundation qualification This edition is aligned to the TOGAF Standard 10th Edition It includes an overview of every learning outcome included in the TOGAF Business Architecture Syllabus and in depth coverage on preparing and taking the TOGAF Business Architecture Foundation examination It includes Key Learning Points exercises and challenging Test Yourself questions for each part of the syllabus together with a Test Yourself examination paper that you can use to test your readiness to take the official TOGAF Business Architecture Foundation examination The audience for this Study Guide is Individuals such as those responsible for business planning who wish to apply the TOGAF Business Architecture approach in their working environment Individuals needing to gain competencies in TOGAF Business Architecture techniques Individuals who wish to become qualified as part of their own professional development A prior knowledge of Enterprise Architecture is advantageous but not required Topics covered include An introduction to TOGAF certification and the TOGAF Business Architecture Foundation qualification including the TOGAF Business Architecture Foundation examination The concepts of Enterprise Architecture and the TOGAF Standard this includes the TOGAF Architecture Development Method ADM the contents of the TOGAF framework and the TOGAF Library The key terminology of TOGAF Business Architecture An introduction to the TOGAF ADM including the objectives of the ADM phases and how to adapt and scope the ADM for use How business modeling relates to the TOGAF Standard the impact and benefits of business models and examples of different representations of business models How to define business capabilities how they can be modeled and how to map them to other business perspectives Value streams and value stream mapping the benefits the different approaches to value stream analysis the relationship to other Business Architecture concepts and how to apply value streams How to apply information mapping when developing a Business Architecture How to apply organization mapping when developing a Business Architecture How to apply the TOGAF Business Scenario method How a Business Architecture is developed with the TOGAF ADM

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web retail assistant manager responsibilities hire and train new employees supervise sales clerks to ensure that customers are helped work with the manager to create advertisements for products keep track of inventory motivate staff during busy shifts listen to customers complaints and assist them when needed

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