



# Negotiation and Collective Bargaining



# Bargaining For Peace

**Paul R. Pillar**



## **Bargaining For Peace:**

**Negotiating Peace** Paul R. Pillar, 2014-07-14 This work draws on insights from the experimental and theoretical literature on bargaining to provide a much needed comprehensive treatment of the neglected subject of how wars end In a study of how states simultaneously wage war and negotiate peace settlements Paul R Pillar argues that war termination is best understood as a bargaining process Originally published in 1983 The Princeton Legacy Library uses the latest print on demand technology to again make available previously out of print books from the distinguished backlist of Princeton University Press These editions preserve the original texts of these important books while presenting them in durable paperback and hardcover editions The goal of the Princeton Legacy Library is to vastly increase access to the rich scholarly heritage found in the thousands of books published by Princeton University Press since its founding in 1905 *The Peace Negotiations of 1782-1783* John Jay, 1888 *Negotiating Peace* Sven M. G. Koopmans, 2018-07-12 This book is the first and only practical guide to negotiating peace In this ground breaking book Sven Koopmans who is both a peace negotiator and a scholar discusses the practice politics and law of international mediation With both depth and a light touch he explores successful as well as failed attempts to settle the wars of the world building on decades of historical political and legal scholarship Who can mediate between warring parties How to build confidence between enemies Who should take part in negotiations How can a single diplomat manage the major powers What issues to discuss first what last When to set a deadline How to maintain confidentiality How to draft an agreement and what should be in it How to ensure implementation The book discusses the practical difficulties and dilemmas of negotiating agreements as well as existing solutions and possible future approaches It uses examples from around the world with an emphasis on the conflicts of the last twenty five years but also of the previous two and a half thousand Rather than looking only at either legal political or organizational issues *Negotiating Peace* discusses these interrelated dimensions in the way they are confronted in practice as an integral whole With one leading question what can be done **Negotiating Peace** Renée Jeffery, 2021-03-18 In the past two decades peace negotiators around the world have increasingly accepted that granting amnesties for human rights violations is no longer an acceptable bargaining tool or incentive even when the signing of a peace agreement is at stake While many states that previously saw sweeping amnesties as integral to their peace processes now avoid amnesties for human rights violations this anti amnesty turn has been conspicuously absent in Asia In *Negotiating Peace Amnesties Justice and Human Rights* Ren e Jeffery examines why peace negotiators in Asia have resisted global anti impunity measures more fervently and successfully than their counterparts around the world Drawing on a new global dataset of 146 peace agreements 1980 2015 and with in depth analysis of four key cases Timor Leste Aceh Indonesia Nepal and the Philippines Jeffery uncovers the legal political economic and cultural reasons for the persistent popularity of amnesties in Asian peace processes [The Oxford Handbook of the Economics of Peace and Conflict](#) Michelle R. Garfinkel, Stergios Skaperdas, 2012-02-02 Social scientists and

policy makers have long been interested in the causes and consequences of peace and conflict This Handbook brings together contributions from leading scholars who take an economic perspective to study the topic It includes thirty three chapters and is divided into five parts Correlates of Peace and Conflict Consequences and Costs of Conflict On the Mechanics of Conflict Conflict and Peace in Economic Context and Pathways to Peace Taken together they demonstrate not only how the tools of economics can be fruitfully used to advance our understanding of conflict but how explicitly incorporating conflict into economic analysis can add substantively to our understanding of observed economic phenomena Some chapters are largely empirical identifying correlates of war and peace and quantifying many of the costs of conflict Others are more theoretical exploring a variety of mechanisms that lead to war or are more conducive to peace Negotiating Peace Shimreingam L. Shimray,2020-09-29 In Negotiating Peace Shimreingam L Shimray argues that peace cannot be derived from outside forces but that it must instead be created from within the local context by the local people adopting their own cultural and historical system and using their own intellectual and material resources The author uses a deeply contextual reading of his own setting resulting in a work whose value rests in revealing how the tribal people of North East India have used their own resources to work for a culture of peace amidst tension and difficulty Negotiating Peace grows from an ongoing commitment on the part of Fortress Press to bring creative theological reflection from the Global South to the conversations taking place around the world It will be of interest not only to scholars of Christianity in North East India but to scholars students and those interested in peace studies Making Peace Allan E. Goodman,2019-03-07 As recent conflicts in Panama and the Persian Gulf demonstrate we know much more about making war than we do about making peace Such conflicts are not likely to disappear and this volume reviews what has and hasn't worked in negotiating an end to war Six case studies ranging from World War I to the Persian Gulf crisis illustrate a variety of actors stakes and strategies involved in the peacemaking process Key turning points toward peace or deadlock are identified along the way Making Peace also provides discussion questions historical backgrounds and theoretical introductions to show different and differentially successful avenues to peace **Using Carrots To Bring Peace?: Negotiation And Third Party Involvement** Martina Klimes,2015-11-30 How can peace be brokered between warring sides in conflicts over self determination and what roles do external third parties play This book is the first of its kind to thoroughly explore the effectiveness of aid conditionality and other external tools that third parties from states and regional organizations to NGOs bring to the table in peace negotiations Surveying the existing academic debate on incentives and peace conditionality the author first identifies the gaps between theory and the needs of third party mediators and facilitators Analysing in depth the negotiation processes in Sri Lanka Eelam Indonesia Aceh and the Philippines Mindanao as case studies policy tools likely to be most effective are then identified and policy recommendations developed This book is an invaluable resource for students scholars and practitioners alike Negotiating Peace in Kosovo Ramadan Ilazi,Bekim Çollaku,Fisnik Rexhepi,2025-07-15 This book offers an account of the

European Union EU facilitated dialogue for normalization of relations between Kosovo and Serbia examining how the EU's approaches local politics and civil society shaped the process Rich with sources it is essential reading for peace negotiations and EU's work in the Western Balkans Using first hand experience the book explains why the talks scored significant wins but have yet to achieve full normalization of relations between the two countries Chapter 1 outlines the objectives of the normalization dialogue Chapter 2 examines why the normalization dialogue became necessary even after the International Court of Justice ICJ ruled that Kosovo's independence was legal Chapter 3 dissects the dialogue's so called technical phase while Chapter 4 examines the shift to the political phase Chapter 5 showcases civil society's corrective power and limits while the conclusion deduces lessons for future EU mediation approaches and conflict resolution

**Negotiating Peace in El Salvador** Tricia Juhn, 2016-07-27 Set against the backdrop of the collapsing Cold War world this monograph draws on entirely new documentary evidence to chronicle almost two years worth of UN led peace talks to end the civil war in El Salvador Presented in moment to moment fashion hitherto private notes and interviews with the chief UN American and Salvadoran negotiators demonstrate that the key to enduring peace was to restructure relations between the country's powerful entrepreneurs and the armed forces

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