



Andrei Hagiu Harvard Business School Book

Marina Krakovsky



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HBR's 10 Must Reads on Platforms and Ecosystems (with bonus article by "Why Some Platforms Thrive and Others Don't" By Feng Zhu and Marco Iansiti) Harvard Business Review, Marco Iansiti, Karim R. Lakhani, Marshall W. Van Alstyne, Geoffrey G. Parker, 2020-11-24. Help your company adapt to the new rules of competition. If you read nothing else on creating value with business platforms and ecosystems, read these 10 articles. We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you reap the rewards of multisided platforms, MSPs, or defend your company against these formidable opponents. This book will inspire you to assess the threat of disruption from platforms in your industry, decide whether and how to play with increasingly powerful platform businesses, choose the right strategy for transforming your product into a platform, harness network effects to maximize value for the partners in your ecosystem, shift from managing products to managing interactions, learn when moving first and growing fast will work and when it won't, manage winner-take-all dynamics. This collection of articles includes "Pipelines, Platforms, and the New Rules of Strategy" by Marshall W. Van Alstyne, Geoffrey G. Parker, and Sangeet Paul Choudary; "Strategies for Two-Sided Markets" by Thomas R. Eisenmann, Geoffrey Parker, and Marshall W. Van Alstyne; "Finding the Platform in Your Product" by Andrei Hagiu and Elizabeth Altman; "What's Your Google Strategy?" by Andrei Hagiu and David B. Yoffie; "In the Ecosystem Economy: What's Your Strategy?" by Michael G. Jacobides; "Right Tech, Wrong Time" by Ron Adner and Rahul Kapoor; "Managing Our Hub Economy" by Marco Iansiti and Karim R. Lakhani; "Why Some Platforms Thrive and Others Don't" by Feng Zhu and Marco Iansiti; "Spontaneous Deregulation" by Benjamin Edelman and Damien Geradin; "Alibaba and the Future of Business" by Ming Zeng; and "Fixing Discrimination in Online Marketplaces" by Ray Fisman and Michael Luca. HBR's 10 Must

Reads paperback series is the definitive collection of books for new and experienced leaders alike. Leaders looking for the inspiration that big ideas provide both to accelerate their own growth and that of their companies should look no further. HBR's 10 Must Reads series focuses on the core topics that every ambitious manager needs to know: leadership, strategy, change, managing people, and managing yourself. Harvard Business Review has sorted through hundreds of articles and selected only the most essential reading on each topic. Each title includes timeless advice that will be relevant regardless of an ever-changing business environment.

HBR's 10 Must Reads on Data Strategy (featuring "Democratizing Transformation" by Marco Iansiti and Satya Nadella) Harvard Business Review, Satya Nadella, Thomas H. Davenport, Marco Iansiti, Tsedal Neeley, 2025-06-17

Data is your business. Have you unlocked its full potential? If you read nothing else on data strategy, read this book. We've combed through hundreds of Harvard Business Review articles and selected the most important ones to help you maximize your analytics capabilities, harness the power of data algorithms and AI, and gain competitive advantage in our hyperconnected world. This book will inspire you to reap the rewards of digital transformation: make better data-driven decisions, design breakout products that generate profitable insights, address vulnerabilities to cyberattacks and data breaches, reskill your workforce and build a culture of continuous learning, win with personalized customer experiences at scale. This collection of articles includes: What's Your Data Strategy by Leandro DalleMule and Thomas H. Davenport; Democratizing Transformation by Marco Iansiti and Satya Nadella; Why Companies Should Consolidate Tech Roles in the C-Suite by Thomas H. Davenport, John Spens, and Saurabh Gupta; Developing a Digital Mindset by Tsedal Neeley and Paul Leonardi; What Does It Actually Take to Build a Data-Driven Culture by Mai B. AlOwaish and Thomas C. Redman; When Data Creates Competitive Advantage by Andrei Hagiu and Julian Wright; Building an Insights Engine by Frank van den Driest, Stan Sthanunathan, and Keith Weed; Personalization Done Right by Mark Abraham and David C. Edelman; Ensure High Quality Data Powers Your AI by Thomas C. Redman; The Ethics of Managing People's Data by Michael Segalla and Dominique Rouzies; Where Data-Driven Decision Making Can Go Wrong by Michael Luca and Amy C. Edmondson; Sizing Up Your Cyber Risks by Thomas J. Parenty and Jack J. Dornet; A Better Way to Put Your Data to Work by Veeral Desai, Tim Fountaine, and Kayvaun Rowshankish; and Heavy Machinery Meets AI by Vijay Govindarajan and Venkat Venkatraman.

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Economics for the Common Good Jean Tirole, 2019-05-14

When Jean Tirole won the 2014 Nobel Prize in Economics, he suddenly found himself being stopped in the street by complete strangers and asked to comment on issues of the day, no matter how distant from his own areas of research. His transformation from academic economist to public intellectual prompted him to reflect further on the role economists and their discipline play in society. The result is *Economics for the Common Good*, a passionate manifesto for a

world in which economics far from being a dismal science is a positive force for the common good Economists are rewarded for writing technical papers in scholarly journals not joining in public debates But Tirole says we urgently need economists to engage with the many challenges facing society helping to identify our key objectives and the tools needed to meet them To show how economics can help us realize the common good Tirole shares his insights on a broad array of questions affecting our everyday lives and the future of our society including global warming unemployment the post 2008 global financial order the euro crisis the digital revolution innovation and the proper balance between the free market and regulation Providing a rich account of how economics can benefit everyone Economics for the Common Good sets a new agenda for the role of economics in society Provided by publisher **Technology and the Rise of Great Powers** Jeffrey Ding,2024-08-20

Technological revolutions have long been understood as one of the key factors affecting the rise of great powers Yet when these dynamics have been studied the focus tends to be on the moment of innovation where was a key technology invented In this book Jeffrey Ding argues that it s not innovation but rather the way a technology diffuses through a country that determines whether and how it strengthens the state The result is a new way to consider how technology and power have played out over history and what this might mean for the future To make this case Ding first outlines a new theory that centers on not the creation of new technology but its spread across society looking specifically at the role of education in promoting technological skill and literacy He then shows how this approach changes our understanding of three canonical cases Britian s rise during the first industrial revolution America s rise during the second industrial revolution and Japan s rise and decline during the third industrial revolution He then expands out to consider what this theory would predict for the coming competition between the United States and China in an AI driven fourth industrial revolution The result is an ambitious wide ranging take on how technology shapes world order Provided by publisher The Middleman Economy

Marina Krakovsky,2016-04-30 With the rise of the Internet many pundits predicted that middlemen would disappear But that hasn t happened Far from killing the middleman the Internet has generated a thriving new breed In The Middleman Economy Silicon Valley based reporter Marina Krakovsky elucidates the six essential roles that middlemen play *Harvard Business Review Entrepreneur's Handbook* Harvard Business Review,2018-01-23 The one primer you need to develop your entrepreneurial skills Whether you re imagining your new business to be the next big thing in Silicon Valley a pivotal B2B provider or an anchor in your local community the HBR Entrepreneur s Handbook is your essential resource for getting your company off the ground Starting an independent new business is rife with both opportunity and risk And as an entrepreneur you re the one in charge your actions can make or break your business You need to know the tried and true fundamentals from writing a business plan to getting your first loan You also need to know the latest thinking on how to create an irresistible pitch deck mitigate risk through experimentation and develop unique opportunities through business model innovation The HBR Entrepreneur s Handbook addresses these challenges and more with practical advice and wisdom from

Harvard Business Review's archive Keep this comprehensive guide with you throughout your startup's life and increase your business's odds for success In the HBR Entrepreneur's Handbook you'll find Step by step guidance through the entrepreneurial process Concise explanations of the latest research and thinking on entrepreneurship from Harvard Business Review contributors such as Marc Andreessen and Reid Hoffman Time honed best practices Stories of real companies from Airbnb to eBay You'll learn Which skills and characteristics make for the best entrepreneurs How to gauge potential opportunities The basics of business models and competitive strategy How to test your assumptions before you build a whole business How to select the right legal structure for your company How to navigate funding options from venture capital and angel investors to accelerators and crowdfunding How to develop sales and marketing programs for your venture What entrepreneurial leaders must do to build culture and set direction as the business keeps growing HBR Handbooks provide ambitious professionals with the frameworks advice and tools they need to excel in their careers With step by step guidance time honed best practices real life stories and concise explanations of research published in Harvard Business Review each comprehensive volume helps you to stand out from the pack whatever your role

The Harvard Business Review Entrepreneur's Handbook Harvard Business Review, 2018-01-23 The one primer you need to develop your entrepreneurial skills Whether you're imagining your new business to be the next big thing in Silicon Valley a pivotal B2B provider or an anchor in your local community the HBR Entrepreneur's Handbook is your essential resource for getting your company off the ground Starting an independent new business is rife with both opportunity and risk And as an entrepreneur you're the one in charge your actions can make or break your business You need to know the tried and true fundamentals from writing a business plan to getting your first loan You also need to know the latest thinking on how to create an irresistible pitch deck mitigate risk through experimentation and develop unique opportunities through business model innovation The HBR Entrepreneur's Handbook addresses these challenges and more with practical advice and wisdom from Harvard Business Review's archive Keep this comprehensive guide with you throughout your startup's life and increase your business's odds for success In the HBR Entrepreneur's Handbook you'll find Step by step guidance through the entrepreneurial process Concise explanations of the latest research and thinking on entrepreneurship from Harvard Business Review contributors such as Marc Andreessen and Reid Hoffman Time honed best practices Stories of real companies from Airbnb to eBay You'll learn Which skills and characteristics make for the best entrepreneurs How to gauge potential opportunities The basics of business models and competitive strategy How to test your assumptions before you build a whole business How to select the right legal structure for your company How to navigate funding options from venture capital and angel investors to accelerators and crowdfunding How to develop sales and marketing programs for your venture What entrepreneurial leaders must do to build culture and set direction as the business keeps growing

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