

BUSINESS MODEL INNOVATION



Business Model Innovation Introduction To Implementation

Marc Sniukas



Business Model Innovation Introduction To Implementation:

Business Model Innovation Michael Teng, 2015-01-09 In the smart phone business how did Nokia overtake Motorola Apple overtake Nokia Samsung overtake Apple and now the Chinese manufacturer such as XiaoMi coming out of the blue to steal the market share of Samsung Less than twenty years ago these internet and technology companies were unknowns Facebook Google Amazon Apple etc Today the market capitalisation of these companies are even higher than many traditional companies How did all these companies suddenly mushroom from nowhere to become global leaders within such a short time It is the use of business model innovation The critical success factor is not merely what business model innovations to adopt but also the right strategies and tactics as well as swift executions This book will reveal the secrets behind the successful introduction and implementation of business model innovation of many of these companies

Implementation Strategies of Business Model Innovations within Established Firms

Harald Augeneder, 2014-09-15 This paper aims to expand and improve strategies used by established companies for the implementation of new business models Existing literature in this field is highly fragmented Therefore it is difficult for practitioners and researchers to get an understanding This research connected a comprehensive literature review with empirical insights from case studies to enhance the academic know how in this field This combination aimed to lead to a better understanding and should make the theory more applicable Consequently the goal was to facilitate business model implementation in order to be more often used by practitioners as innovation tool The findings from the research disclosed that all analyzed companies used often the same core strategies in their transition process These strategies were used implicitly and advanced the companies implementation process significantly The results identified parallels between the literature and the case studies which permitted a more generalized explanation of the insights and supported the study s external validity

Business Model Innovation Allan Afuah, 2014-03-26 Rooted in strategic management research *Business Model Innovation* explores the concepts tools and techniques that enable organizations to gain and or maintain a competitive advantage in the face of technological innovation globalization and an increasingly knowledge intensive economy The book investigates how organizations can use innovations in business models to take advantage of entrepreneurial opportunities from Crowdsourcing and open innovation Long Tails Social media Disruptive technologies Less is more innovations Network effects Scarcity of complementary capabilities The book also looks at the ways firms can use innovations in business models to exploit or defend against threats With twelve supplementary cases to help readers apply the concepts and techniques this book is a must have for anyone looking to understand the fundamentals of business model innovation

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Business Model Innovation as a Dynamic Capability Marc Sniukas,2020-07-21 This study adopts a dynamic capabilities perspective to explore the activities and processes through which business model innovations arise in established organisations New and innovative business models are fundamental to the commercialisation of the latest technologies performance and competitive advantage as well as value creation for customers the focal company and its ecosystem Yet our current understanding of how established companies design and implement new business models is limited by a lack of empirical research Based on a review of relevant literature business model innovation is presented and explored as a dynamic capability The book subsequently uses proven methodologies to gather and analyse data from five case studies in the manufacturing financial services media consulting and healthcare industries The framework developed here offers a novel understanding of how business model innovations come about in established organisations a practice it dubs crafting business models in statu nascendi

Business Model Innovation Strategy Raphael Amit,Christoph Zott,2020-10-13 The most comprehensive global guide to business model design and innovation for academic and business audiences Business Model Innovation Strategy Transformational Concepts and Tools for Entrepreneurial Leaders is centered on a timely mission critical strategic issue that both founders of new firms and senior managers of incumbent firms globally need to address as they reimagine their firms in the post COVID 19 world The book which draws on over 20 years of the authors collaborative theoretical and rigorous empirical research has a pragmatic orientation and is filled with examples and illustrations from around the world This action oriented book provides leaders with a rigorous and detailed guide to the design and implementation of innovative and scalable business models for their companies Faculty and students can use Business Model Innovation Strategy as a textbook in undergraduate MBA and EMBA degree courses as well as in executive courses of various designs and lengths The content of the book has been tested in both degree and non degree courses at some of the world s leading business schools and has helped students and firm leaders to develop ground breaking business model innovations This book will help you Learn the basics of business model innovation including the latest developments in the field Learn how business model innovation presents new and profitable business opportunities in industries that were considered all but immune to attacks from newcomers Learn how to determine the viability of your current business model Explore new possibilities for value creation by redesigning your firm s business model Receive practical step by step guidance on how to introduce business model innovation in your own company Become

well versed in an important area of business strategy and entrepreneurship Authors Amit and Zott anchored the book on their pioneering research and extensive scholarly and practitioner oriented publications on the design implementation and performance implications of innovative business models They are the most widely cited researchers in the field of business model innovation and they teach at the top ranked Wharton School of the University of Pennsylvania and the prestigious global business school IESE with campuses in Barcelona Madrid Munich New York and S o Paulo *Business Model Innovation* Chander Velu,2024-05-02 What strategic challenges are faced by both start ups and incumbent firms and what opportunities do these challenges create for business model innovation Focusing on the underpinning theory and concepts of business models this book identifies new business models capable of creating sustainable competitive advantage and guides readers through their implementation A detailed introduction outlines current research in business model innovation including directions for future research and global business cases are applied throughout to illustrate key issues Topics covered include market creation leadership digital technology adoption small and medium sized enterprises start ups sustainability socio economic development and conduct risk Also discussed are the principles of the architecting economic systems the role of government in influencing business models design and how organisational structures must adapt in the context of business model innovation

The Business Model Innovation Process Yariv Taran,Harry Boer,Christian Nielsen,2021-11-21 Business Model Innovation Process Preparation Organization and Management examines a range of critical questions that merit thoughtful interdisciplinary consideration such as Why do business models and their innovation in particular matter today How can the process of business model innovation be understood organized and managed adequately under increasingly volatile uncertain complex and ambiguous technological business and geo political conditions What should decision making and risk management look like under these conditions with managers whose rationality is bounded The book offers a detailed account of the relatively unknown process of business model innovation by looking into the intersection of strategic operations and innovation management organizational design decision making and performance management In doing so this book addresses fundamental issues and introduces new ideas and theoretical perspectives In envisioning and thinking about various potential scenarios of business model innovation and understanding how to organize for each of these under different conditions the book provides original arguments and suggestions for practitioners For that purpose the book also offers many compelling real life examples of business models and their innovation Combining theory and practice this book is an essential read for researchers and academics of business model innovation as well as strategic management digital transformation innovation management and organizational change It will also be of direct interest to practitioners and business leaders seeking new perspectives to increase their competitive advantage

New Perspective and Insights on Business Model Innovation using Systems Thinking and Action Case Studies Bastian Halecker,2016-07-07 In the 20th century the dominance of firms in a market was based mainly on scale and large resources

George Jin Zhang et al 2015 It has become more important to explore novel ways of engaging customers and getting them to pay Baden Fuller Johnson et al 2008 *Implementing New Business Models in For-Profit and Non-Profit Organizations: Technologies and Applications* Chen, Te Fu, 2010-12-31 As technology continues to evolve existing business models become limited with respect to complexity and speed Accordingly significant transformation has shaped the economy and business environments in recent decades Implementing New Business Models in For Profit and Non Profit Organizations Technologies and Applications provides relevant theoretical frameworks and the latest empirical research findings on a new platform of business models and then explores the relationship between the new Business 2 0 alliance and Web 2 0

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