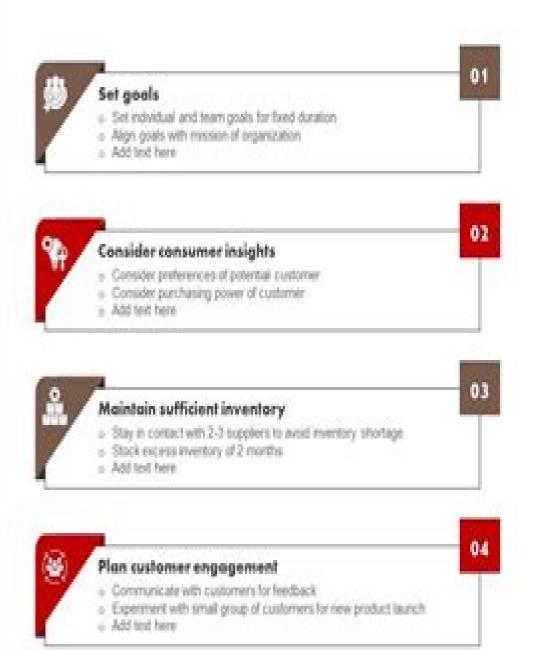
# Strategic steps for account methodology process

This side show that steps that are required in sequence to complete account planning process.

If include stage such as selling goals, considering consumer voughts and munitaring sufficient inventory etc.





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Ioannis Stamelos, Jesus M. Gonzalez-Barahoña, Iraklis Varlamis, Dimosthenis Anagnostopoulos

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