

Breakthrough Networking

*Building
Relationships
That Last*

Lillian D. Bjorseth
Author of
52 Ways To Break the Ice
& Target Your Market

**2nd Edition
Revised!**

Breakthrough Networking Building Relationships That Last Second Edition

**Molly Dickinson Shepard, Jane K.
Stimmler, Peter J. Dean**



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Breakthrough Networking Lillian D. Bjorseth, 2009-01-01 Building social capital your network of knob turners is your key to increasing sales and career success Lillian logically guides you through the networking process by sharing what to do before an event how to work it and how to follow up She also share her vast knowledge of DISC and Impression Management to make her work unique in the industry *The African American Law School Survival Guide* Evangeline M. Mitchell, 2006

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