

Business Execution

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- The role HR plays in business execution
- The all-important business-execution drivers on the road to success
- How to map your HR processes to the drivers — and put them in overdrive

Steven T. Hunt, Ph.D.
Sylvia Lehnert



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Business Execution for RESULTS Stephen Lynch, 2013-04-15 Ready for Better Business RESULTS In this practical guide for small to mid sized companies Stephen Lynch takes you through the proven strategic planning and business execution processes you need to drive better business RESULTS This is not just theory Stephen works in the trenches As Chief Operating Officer of RESULTS com the Business Execution Experts he knows what it s like to run and grow a business Business Execution for RESULTS sets out a framework that utilizes best of breed concepts and tools It s a process that thousands of RESULTS com clients all around the world use to get RESULTS RESULTS com s business model gives it a unique and privileged insight into what really works and what doesn t when creating and executing a winning strategy To save you from spending several lifetimes trying to figure it out on your own this book will show you Why it all starts with a big goal The importance of strategy and why Jim Collins was wrong How to analyze your industry the right way How to choose your game and play that game to win Why most companies get their SWOT analyses wrong How to make your performance visible How to really hold your people accountable In Business Execution for RESULTS Stephen replicates the methodology he personally uses when he works with leadership teams of small and mid sized firms globally It incorporates the best of dozens of effective business practices modified to work together in a process that will help you get RESULTS

Common Sense Talent Management Steven T. Hunt, 2014-02-17 A comprehensive guide to using strategic HR methods to increase company performance This book explains what strategic human resources means how it differs from other HR activities and why it is critical to business performance It walks through key questions for designing deploying and integrating different strategic HR processes including staffing performance management compensation succession management and development The book also addresses the role of technology in strategic HR and discusses how to get companies to support adopt and maintain effective strategic HR processes The book includes dozens of illustrative examples of effective and ineffective strategic HR using stories drawn from a range of companies and industries

Service-Oriented Modeling Michael Bell, 2017-11-14 Answers to your most pressing SOA development questions How do we start with service modeling How do we analyze services for better reusability Who should be involved How do we create the best architecture model for our organization This must read for all enterprise leaders gives you all the answers and tools needed to develop a sound service oriented architecture in your organization Praise for Service Oriented Modeling Service Analysis Design and Architecture Michael Bell has done it again with a book that will be remembered as a key facilitator of the global shift to Service Oriented Architecture With this book Michael Bell provides that foundation and more an essential bible for the next generation of enterprise IT Eric Pulier Executive Chairman SOA Software Michael Bell s insightful book provides common language and techniques for business and technology organizations to take advantage of the SOA paradigm By focusing modeling techniques on the business problem Bell provides a way for professionals to work throughout the life cycle to

create reusable and enduring services Mike Zbranak CIO Chase Card Services This book will become an imperative business and technology service oriented modeling recipe for any manager architect modeler analyst and developer in today's software development industry Jeff Schneider CEO MomentumSI Innovative and groundbreaking are words that best describe Michael Bell's Service Oriented Modeling It depicts a true service modeling approach that elegantly closes a clear and critical service modeling gap in the SOA industry This holistic book ties these concepts together using real world examples across a service life cycle that transitions services from ideas and concepts into production assets that deliver business value A must read for business and technical SOA practitioners Eric A Marks CEO AgilePath Corporation As hot as SOA is today many business and technology professionals still find it challenging to mind the gap between their disparate methodologies and objectives Herein Michael Bell speaks clearly to both camps in straightforward language outlining disciplines each can use to communicate effectively and advance the realization of corporate aims This book is a bible for all who seek to drive business technology into the future Mark Edward Goodrich Director Investing Product Management Reuters Media This book takes senior IT architects and systems designers into the depths of modeling for SOA with a fresh new perspective on tools terminology and how to turn the theory into practice His full life cycle approach balances process control and accountability to align all the participants in the delivery pipeline clearing the road for successful SOA business solutions Phil Gilligan Chief Technology Officer EBS

The Four Steps to the Epiphany Steve Blank, 2020-03-17 The bestselling classic that launched 10 000 startups and new corporate ventures The Four Steps to the Epiphany is one of the most influential and practical business books of all time The Four Steps to the Epiphany launched the Lean Startup approach to new ventures It was the first book to offer that startups are not smaller versions of large companies and that new ventures are different than existing ones Startups search for business models while existing companies execute them The book offers the practical and proven four step Customer Development process for search and offers insight into what makes some startups successful and leaves others selling off their furniture Rather than blindly execute a plan The Four Steps helps uncover flaws in product and business plans and correct them before they become costly Rapid iteration customer feedback testing your assumptions are all explained in this book Packed with concrete examples of what to do how to do it and when to do it the book will leave you with new skills to organize sales marketing and your business for success If your organization is starting a new venture and you're thinking how to successfully organize sales marketing and business development you need The Four Steps to the Epiphany Essential reading for anyone starting something new The Four Steps to the Epiphany was originally published by K S Ranch Publishing Inc and is now available from Wiley The cover design and content are the same as the prior release and should not be considered a new or updated product

Implementing Project Portfolio Management Dr. Panos Chatzipanos, Dr. Te Wu, 2018-10-18 Implementing Project Portfolio Management addresses the how-tos of portfolio management It is designed for three primary audience groups Business Executives Portfolio Leaders and Practitioners and

Portfolio Thinkers The authors provide insights on how to apply the performance management domains covered in the standard that are in practice today by introducing tools and templates into their discussion Far reaching in its impact on portfolio management practitioners thinkers stakeholders and the wider project management community this guide envisions the continued transformation of portfolio management with the changing needs of organizations and advances in technology

The Startup Playbook Rajat Bhargava, Will Herman, 2020-07-08 Get the real guidance you need to create and build your first startup company from founders who have been there many times before The first run printing of The Startup Playbook SOLD OUT So we revised expanded and improved this second edition including a new foreword by Brad Feld author of Venture Deals We still give our personal how to guide for building your startup from the ground up You ll find a collection of the major lessons and shortcuts we ve learned that will shift the odds in your favor We re sharing our tips secrets and advice in a frank founder to founder discussion with you We make no bones about our bias We re on your side the founder s side While venture capitalists investors and accelerators incubators can add great value in the startup ecosystem this book isn t about their points of view We ll tell you where our interests as founders diverge from those on the other side of the table investors bankers advisors board members and others and what to do when that happens The Startup Playbook is not a recipe it s not a template it s not a list of tasks to do It s our insider s guide to starting a company and running it successfully in those critical early months Between us we ve started over a dozen high tech software companies and raised over 500 million in investment capital We ve acquired over thirty five companies had three of our startups go public sold six of them and we made billions of dollars for shareholders We ve also invested in over eighty startups advised and mentored over two hundred companies and actively worked with venture capitalists VCs incubators and accelerators to help launch many other new startups We ve had plenty of failures too And we ve probably learned more from those than from the successes We share those lessons as well The Startup Playbook is full of our advice guidance do s and don ts from our years of experience as founders many times We want to share our hard earned knowledge with you to make success easier for you to achieve This book is extraordinarily fresh and exciting In an accessible straight talk fashion this book is a manual and an inspiration The Startup Playbook is smart and avoids the I am so smart over writing endemic to the genre Read this as it is presented You ll be doing yourself a tremendous favor Amazon Reviewer

The Intelligent Enterprise in the Era of Big Data Venkat Srinivasan, 2016-10-10 the enterprise of today has changed wherever you sit in this new corporation Srinivasan gives us a practical and provocative guide for rethinking our business process calling us all to action around rapid development of our old hierarchical structures into flexible customer centric competitive force A must read for today s business leader Mark Nunnally Executive Director MassIT Commonwealth of Massachusetts and Managing Director Bain Capital Efficiency agile and analytics used to be the rage Venkat Srinivasan explains in this provocative book why organizations can no longer afford to stop there They need to move beyond to be intelligent It isn t just theory He s done it Bharat Anand Henry R Byers

Professor of Business Administration Harvard Business School In the era of big data and automation the book presents a cutting edge approach to how enterprises should organize and function Striking a practical balance between theory and practice The Intelligent Enterprise in the Era of Big Data presents the enterprise architecture that identifies the power of the emerging technology environment Beginning with an introduction to the key challenges that enterprises face the book systematically outlines modern enterprise architecture through a detailed discussion of the inseparable elements of such architecture efficiency flexibility and intelligence This architecture enables rapid responses to market needs by sensing important developments in internal and external environments in real time Illustrating all of these elements in an integrated fashion The Intelligent Enterprise in the Era of Big Data also features A detailed discussion on issues of time to market and flexibility with respect to enterprise application technology Novel analyses illustrated through extensive real world case studies to help readers better understand the applicability of the architecture and concepts Various applications of natural language processing to real world business transactions Practical approaches for designing and building intelligent enterprises The Intelligent Enterprise in the Era of Big Data is an appropriate reference for business executives information technology professionals data scientists and management consultants The book is also an excellent supplementary textbook for upper undergraduate and graduate level courses in business intelligence data mining big data and business process automation a compelling vision of the next generation of organization the intelligent enterprise which will leverage not just big data but also unstructured text and artificial intelligence to optimize internal processes in real time a must read book for CEOs and CTOs in all industries Ravi Ramamurti D Amore McKim Distinguished Professor of International Business and Strategy and Director Center for Emerging Markets Northeastern University It is about the brave new world that narrows the gap between technology and business The book has practical advice from a thoughtful practitioner Intelligent automation will be a competitive strength in the future Will your company be ready Victor J Menezes Retired Senior Vice Chairman Citigroup Venkat Srinivasan PhD is Chairman and Chief Executive Officer of RAGE Frameworks Inc which supports the creation of intelligent business process automation solutions and cognitive intelligence solutions for global corporations He is an entrepreneur and holds several patents in the area of knowledge based technology architectures He is the author of two edited volumes and over 30 peer reviewed publications He has served as an associate professor in the College of Business Administration at Northeastern University

Optimizing Project Management Te Wu, 2020-05-18

SHELVING GUIDE Project Management This hands on guide is written for project professionals seeking to find an optimized way of performing project management It provides answers to such critical questions as Why should an organization apply project management What is the value of project management in the broader context of an organization Is project management as successful as some advocates suggested or is it a waste of time and resources because of the many extensive and bureaucratic processes Which project management approach should our project team adopt predictive or adaptive waterfall or rolling water extreme

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Cooperative Information Systems Marco Comuzzi, Daniela Grigori, Mohamed Sellami, Zhangbing Zhou, 2025-02-13 This book constitutes the refereed proceedings of the 30th International Conference on Cooperative Information Systems CoopIS 2024 held in Porto Portugal during November 19 21 2024 The 16 full papers 11 short papers and 2 invited papers were carefully reviewed and selected from 78 submissions They were organized in topical sections as follows processes and human in the loop process analytics and technology process improvement knowledge graphs and knowledge engineering predictive process monitoring services and cloud and short papers

On the Move to Meaningful Internet Systems: OTM 2010 Robert Meersman, Tharam Dillon, Pilar Herrero, 2010-10-29 This volume constitutes the refereed proceedings of 11 international workshops held as part of OTM 2010 in Hersonissos Greece in October 2010 The 68 revised full papers presented were carefully reviewed and selected from a total of 127 submissions to the workshops The volume starts with 14 poster papers of the OTM 2010 main conferences COOPIS 2010 DOA 2010 and OSBASE 2010 Topics of the workshop papers are adaption in service oriented architectures ambient intelligence and reasoning data integration approaches modeling in ADI web and enterprise data visualization enterprise integration and semantics industrial enterprise interoperability and networking process management in distributed information system development improving social networking ontology engineering master data management and metamodeling extensions to fact oriented modeling logic and derivation patterns in input data models

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