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Behavioral Finance and Wealth Management

*How to Build Investment Strategies
That Account for Investor Biases*

second edition

MICHAEL M. POMPIAN

Behavioral Finance And Investment Management

Huangqi Zhang



Behavioral Finance And Investment Management:

Personal Benchmark Charles Widger, Daniel Crosby, 2014-10-10 In Personal Benchmark Integrating Behavioral Finance and Investment Management Chuck Widger and Dr Daniel Crosby outline the ways in which a program of embedded behavioral finance fueled by what matters most to you can be your protection against irrational financial behavior Along the way you ll learn how to improve your investment experience increase returns formerly sacrificed to misbehavior and worry less about The Economy as you become increasingly focused on My Economy Welcome to a new way of investing a new paradigm for conceptualizing wealth and a system of turning emotion from your portfolio s worst enemy into its best friend In this new model risk is simply the likelihood that we will underperform our dreams Irrationality is acting in ways that thwart our ability to reach those dreams And the optimal portfolio is not the one that generates the highest return in abstraction it is the one that helps us meet our goals without killing our nerves before we get there This book gives advisors the tools needed to effectively communicate the design and execution of the Personal Benchmark solution Behavioral Finance and Wealth Management Michael M. Pompian, 2011-11-29 The book that applies behavioral finance to the real world Understanding how to use behavioral finance theory in investing is a hot topic these days Nobel laureate Daniel Kahneman has described financial advising as a prescriptive activity whose main objective should be to guide investors to make decisions that serve their best interests The reality That s easier said than done In the Second Edition of Behavioral Finance and Wealth Management Michael Pompian takes a practical approach to the growing science of behavioral finance and puts it to use for real investors He applies knowledge of 20 of the most prominent individual investor biases into behaviorally modified asset allocation decisions Offering investors and financial advisors a self help book Pompian shows how to create investment strategies that leverage the latest cutting edge research into behavioral biases of individual investors This book Shows investors and financial advisors how to either moderate or adapt to behavioral biases in order to improve investment results and identifies the best practical allocation for investment portfolios Using these two sound approaches for guiding investment decision making behavioral biases are incorporated into the portfolio management process Uses updated cases studies to show investors and financial advisors how an investor s behavior can be modified to improve investment decision making Provides useable methods for creating behaviorally modified investment portfolios which may help investors to reach their long term financial goals Heightens awareness of biases so that financial decisions and resulting economic outcomes are improved Offers advice on managing the effects of each bias in order to improve investment results This Second Edition illustrates investors behavioral biases in detail and offers financial advisors and their clients practical advice about how to apply the science of behavioral finance to improve overall investment decision making **Behavioral Finance and Investment Management** CFA Institute. Research Foundation, 2011-01 *Behavioral Finance and Decision Theory in Investment Management* Arnold S. Wood, 1995 *Behavioral Finance and Investor Types* Michael M. Pompian, 2012-05-22

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