

# ENGLISH PHRASES FOR NEGOTIATIONS

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## MAKING A PROPOSAL

- We'd like to propose ...
- We request/propose ...
- How do you feel about ...?

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## COMPROMISING

- If you were prepared to ..., we might be able to...
- We are ready to accept your offer; however, there would be one condition
- In return for this, would you be willing to ...?

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## ACCEPTING A PROPOSAL

- This agreement is acceptable to us
- That sounds reasonable
- I think we have a deal
- I can agree to that
- OK, let's go for it (*informal*)

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## OBJECTING

- That's not exactly how I look at it
- I have some reservations about that
- I'm afraid we couldn't agree to that
- I'm not so sure, I still think



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# Business English Negotiation Vocabulary

**L Manion**



## **Business English Negotiation Vocabulary:**

This book delves into Business English Negotiation Vocabulary. Business English Negotiation Vocabulary is an essential topic that must be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Business English Negotiation Vocabulary, encompassing both the fundamentals and more intricate discussions.

1. This book is structured into several chapters, namely:
    - Chapter 1: Introduction to Business English Negotiation Vocabulary
    - Chapter 2: Essential Elements of Business English Negotiation Vocabulary
    - Chapter 3: Business English Negotiation Vocabulary in Everyday Life
    - Chapter 4: Business English Negotiation Vocabulary in Specific Contexts
    - Chapter 5: Conclusion
  2. In chapter 1, this book will provide an overview of Business English Negotiation Vocabulary. This chapter will explore what Business English Negotiation Vocabulary is, why Business English Negotiation Vocabulary is vital, and how to effectively learn about Business English Negotiation Vocabulary.
  3. In chapter 2, the author will delve into the foundational concepts of Business English Negotiation Vocabulary. This chapter will elucidate the essential principles that must be understood to grasp Business English Negotiation Vocabulary in its entirety.
  4. In chapter 3, this book will examine the practical applications of Business English Negotiation Vocabulary in daily life. This chapter will showcase real-world examples of how Business English Negotiation Vocabulary can be effectively utilized in everyday scenarios.
  5. In chapter 4, the author will scrutinize the relevance of Business English Negotiation Vocabulary in specific contexts. The fourth chapter will explore how Business English Negotiation Vocabulary is applied in specialized fields, such as education, business, and technology.
  6. In chapter 5, the author will draw a conclusion about Business English Negotiation Vocabulary. The final chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Business English Negotiation Vocabulary.

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